# Form 990

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► The organization may have to use a copy of this return to satisfy state reporting requirements

| Α                       | For the 2   | 011 calen       | dar year, or tax      | year beginnir                              | ng   | , 2011   | , and endin         | g                  |              | ,              |                  |               |
|-------------------------|---|-----------------|-----------------------|--|--|--|---------------------|--------------------|--------------|----------------|------------------|---------------|
| В                       | Check if app  | olicable        | С                     |  |  |  |                     | D                  | Employer     | Identification | on Number        |               |
|                         | Addres  | s change        | American              | Gas Assoc                                  | ciation                                    |  |                     |                    | 13-0         | 431590         |                  |               |
|                         | Name  | •               | 400 North             | Capitol                                    | Street,                                    | NW #450  |                     | Ε                  | Telephone    |                |                  |               |
|                         | Initial r   | -               | Washingto:            |  |  |  |                     |                    | 202-         | 824-72         | 55               |               |
|                         | $\vdash$  |                 |                       |  |  |  |                     | <b>⊢</b>           | 202          | 024 12         | <u> </u>         |               |
|                         | Termin  | ed return       |                       |  |  |  |                     | G                  | Gross rec    | eipts \$       | 48,138,          | 393.          |
|                         | $\vdash$  | ation pending   | F Name and addi       | ess of principal of                        | ficer Kevir                                | M. Hardardt  |                     | H(a) Is this a gro |              |                | $\overline{}$    | X No          |
|                         |   | tion pending    | Same As C             |  |  |  |                     | H(b) Are all affil |              |                | Yes              | No            |
| _                       | Tax-exem  | ant ctatue      |                       | 501(c) ( 6                                 | )◀ (insert                                 | 10.) 4947(a)(1) oi                                     | 527                 | If 'No,' atta      | ch a list (s | ee instructio  | ns)              | <u> </u>      |
| ÷                       | ·- ·  |                 |                       | 2] 301(0) ( 0                              | ) ~ (msert                                 | 10.) [ [4347(a)(1) 01                                  | J27                 |                    |              |                |                  |               |
| <u></u>                 | Websit  |                 | w.aga.org             | <del></del>                                |  |  |                     | H(c) Group exer    | <del> </del> |                |                  |               |
| K                       |   | rganization     | X Corporation         | Trust A                                    | ssociation O                               | her► L   | Year of Format      | ion 1971           | M Sta        | te of legal d  | omicile DE       |               |
| Pa                      | rt i  | Summar          | <b>y</b>              |  |  |  |                     |                    | -            |                |                  |               |
|                         | <b>1</b> Brid   | efly descri     | be the organiza       | tion's mission                             | or most signi                              | ficant activities <u>S</u>                             | <u>ee Sche</u>      | <u>dule O</u>      |              |                |                  | - <b></b> -   |
| 9                       |   |                 |                       | - <b></b>                                  |  | <del></del>  |                     |                    | . <b>_</b>   |                |                  |               |
| Activities & Governance |   |                 |                       | . <b>_</b>                                 |  |  |                     |                    |              |                |                  |               |
| E                       | <b> </b>  |                 |                       | <b>-</b>                                   |  |  |                     |                    | <del>_</del> |                |                  |               |
| Š                       | 1   | eck this bo     |                       |  |  | s operations or disp                                   | osed of mo          | re than 25%        | of its no    | et assets      |                  |               |
| <b>e</b> €              |   |                 | ting members of       |  |  |  |                     |                    | <u> </u>     | 3              |                  | 41            |
| 8                       |   |                 |                       |  |  | g body (Part VI, line                                  |                     |                    | L            | 4              |                  | 33            |
| Ĕ                       |   |                 |                       |  |  | 011 (Part V, line 2a                                   | a)                  |                    | L            | 5              |                  | 93            |
| ਓ                       | 1   |                 | of volunteers (       |  |  |  |                     |                    | ļ. <u>.</u>  | 6              |                  | 3 <u>,836</u> |
| ⋖                       | 1   |                 | ed business rev       |  |  |  |                     |                    | ļ            | 7a             |                  | ,169.         |
| . —                     | <b>b</b> Net  | t unrelated     | business taxat        | ole income fro                             | m Form 990-1                               | , line 34  |                     | _                  |              | 7b             | 201,             | <u>,750.</u>  |
|                         |   |                 |                       |  |  |  |                     | Prior              | r Year       |                | Current Ye       | ar            |
| ĺ                       | <b>8</b> Coi  | ntributions     | and grants (Pa        | irt VIII, line 1h                          | 1)   |  |                     |                    |              |                |                  |               |
| Revenue                 | <b>9</b> Pro  | gram serv       | rice revenue (Pa      | art VIII, line≃2¢                          | g)   | CHEVE  |                     |                    | 17,07        |                | <u>26,558,</u>   |               |
| 1 \$                    | <b>10</b>   Inv   | estment ır      | come (Part VIII       | l, column <b>(</b> A),                     | lines 3, 4, an                             | d 7d) (11 1  |                     |                    | 22,92        |                |                  | ,286.         |
| ے د                     | 11 Oth  | ner revenu      | e (Part VIII, col     | umn (A), lines                             | 5, 6d, 8c, 9c                              | 10c, and 1(e)  |                     | 1,2                | 87,82        | 3.             | 1,937,           | 824.          |
| Ť,                      | <b>12</b> Tot   | al revenue      | - add lines 8         | through 1 (m                               | iust equal Par                             | t,VIII,₁column (A), I                                  | ine 12)             | 24,8               | 27,82        | 3.             | 29,087,          | 162.          |
|                         | <b>13</b> Gra   | ants and s      | mılar amounts         | paid (Part X)                              | column (A), l                              | nes 1-3)   |                     |                    |              |                |                  |               |
| 4                       | 14 Benefits paid to or for members (Part X, column-(A), line-4)                             |                 |                       |  |  |  |                     |                    |              | 1              |                  |               |
| Expenses                | 15 Salaries, other compensation, employee benefits (Part-IX, column (A), lines 5-10) 15,459 |                 |                       |  |  |  |                     | 59 98              | 9            | 16,115,        | 356              |               |
| S 8                     |   |                 |                       |  |  |  | 3 3 10,             | 13,1               | , , , ,      | -              | 10,110,          | 330.          |
| ₹ <b>5</b>              |   |                 | fundraising fees      | -  |  | •  |                     |                    |              | -              |                  |               |
| ดีฐ                     | <b>b</b> Tot  | al fundrais     | sing expenses (       | Part IX, colum                             | ın (D), lıne 25                            | ) ▶  |                     |                    |              |                |                  |               |
| ~ Ш                     | 17 Oth  | ner expens      | es (Part IX, col      | umn (A), lines                             | s 11a-11d, 11f                             | -24e)  |                     | 10,3               | 61,94        | 3.             | 12,632,          | 693.          |
|                         | 18 Tot  | al expense      | es Add lines 13       | 3-17 (must eq                              | ual Part IX, co                            | lumn (A), line 25)                                     |                     | 25,8               | 21,93        | 2.             | 28,748,          | 049.          |
|                         | 19 Rev  | venue less      | expenses Sub          | stract line 18 f                           | rom line 12                                |  |                     |                    | 94,10        |                |                  | 113.          |
| 8 8                     |   |                 | •                     |  |  |  |                     | Beginning of       |              |                | End of Ye        |               |
|                         |   | al assets       | (Part X, line 16)     | )  |  |  |                     |                    | 23,11        |                | 35,299,          |               |
| Assats<br>  Balanc      |   |                 | s (Part X, line 2     |  |  |  |                     |                    | 73,05        |                | 34,747,          | 252.          |
| ¥5                      |   |                 | •                     | -  | 01 frame line (                            | 20   |                     | ···                |              |                |                  |               |
|                         |   |                 | fund balances         | Subtract line                              | ZI from line 2                             | 20   |                     | 3,4                | 50,06        | 5.             | 551,             | 751.          |
| _                       |   | Signatur        |                       |  |  |  |                     |                    |              |                |                  |               |
| Und                     | ler penalties   | of perjury, I d | eclare that I have ex | amined this return,<br>er) is based on all | , including accomp<br>information of which | anying schedules and stat<br>th preparer has any knowl | ements, and to edge | the best of my kr  | rowledge a   | nd belief, it  | is true, correct | , and         |
|                         |   |                 | mil-                  | <del>/ //</del>                            | /  |  |                     | <del></del>        | 7/12         | 11-            | <del></del>      |               |
|                         |   | 05-11           | re of officer         | <u>aarsy</u>                               |  |  |                     |                    | <u>(//5</u>  | <u> </u>       | <u> </u>         |               |
| Siç                     |   | l. *            |                       | -  |  |  |                     | Date               | . '          |                |                  |               |
| He                      | re  |                 | <u>in M. Hard</u>     | .ardt                                      |  |  | <del> </del>        | Chief E            | in'l/        | 'Adm O         | <u>ff.</u>       |               |
|                         |   | Type or         | print name and title  |  |  |  |                     |                    |              |                |                  |               |
|                         |   | Print/Type p    | reparer's name        | P  | reparer's signature                        |  | Date                | Che                | ck 🔣         | If PTIN        |                  |               |
| Pa                      | id  |                 |                       | s  | elf-Prepa                                  | ared   |                     | self               | -employed    |                |                  |               |
|                         | eparer  | Firm's name     | <b>&gt;</b>           |  |  |  |                     |                    |              |                |                  |               |
|                         | e Only  | Firm's addre    |                       |  |  |  |                     | F                  | n's ElN ▶    |                | · .              |               |
|                         | y   | Trains audie    | .33                   |  |  |  |                     |                    |              |                |                  |               |
|                         |   | dia 2 : 2 : 11: | io rotumt. iii        | o proportion of                            | own shares 1                               | coo instructions                                       |                     | Pho                | ne no        |                | Vac T            | ∛ No          |
|                         |   |                 |                       |  |  | see instructions)                                      |                     |                    | _            |                |                  |               |
| BA                      | A For Pa  | perwork R       | eduction Act N        | ouce, see the                              | separate inst                              | ructions.  | TÉE                 | A0113L 08/18/1     | 1            |                | Form <b>990</b>  | J (2011)      |

| Forr | m <b>990</b> (2011) American Gas Association  | 13-0        | 43159    | 90     | 1         | Page 2 |
|------|---|-------------|----------|--------|-----------|--------|
| Pa   | Irt III Statement of Program Service Accomplishments  | _           |          |        |           |        |
|      | Check if Schedule O contains a response to any question in this Part III  |             |          |        |           | X      |
| 1    | Briefly describe the organization's mission   |             |          |        |           |        |
|      | See Schedule 0  |             |          |        |           |        |
|      |   |             |          |        |           |        |
|      |   |             |          |        |           |        |
|      |   |             |          |        |           |        |
| 2    | Did the organization undertake any significant program services during the year which were not listed   | on the prio | r        |        | T.        |        |
|      | Form 990 or 990-EZ?   |             | Ш        | Yes    | X         | No     |
| _    | If 'Yes,' describe these new services on Schedule O   |             |          | V      | X         | Al -   |
| 3    |   | ervices     | Ц        | Yes    | Δ         | No     |
| 4    | If 'Yes,' describe these changes on Schedule O  Describe the organization's program service accomplishments for each of its three largest program ser                                       | nuces as n  | ae ae ur | ad by  | ovnon     | 505    |
| 4    | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the a others, the total expenses, and revenue, if any, for each program service reported | amount of   | grants   | and al | location  | ons to |
|      | others, the total expenses, and revenue, if any, for each program service reported  |             |          |        |           |        |
|      |   |             |          |        |           |        |
| 4    | a (Code) (Expenses \$ including grants of \$)   | (Revenue    | \$       |        |           | )      |
|      | See Schedule 0  |             |          |        |           |        |
|      |   |             |          |        |           |        |
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|      |   |             |          |        |           |        |
|      | <b>b</b> (Code) (Expenses \$ including grants of \$)  | Revenue     | Ś        |        |           | )      |
| 4    | See Schedule 0  | ,i veveriue | <u>~</u> |        |           | —–′    |
|      | pee ponedate o  |             |          |        |           |        |
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|      |   |             |          |        |           |        |
| 4    | c (Code) (Expenses \$ including grants of \$)   | Revenue     | \$       |        |           | )      |
| •    | See Schedule 0  | •           |          |        |           |        |
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|      |   | _           |          |        |           |        |
| 4    | d Other program services (Describe in Schedule O)  See Schedule O   |             |          |        |           |        |
|      | (Expenses \$ including grants of \$ ) (Revenue \$   |             |          | _      | )         |        |
|      | le Total program service expenses ►   |             | _        | For    | 200       | (2011) |
| BAA  | A TEEA0102L 07/05/11  |             |          | LOH    | 11 330    | (ZUII) |

|    |   |      | Yes | No       |
|----|---|------|-----|----------|
| 1  | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A   | 1    |     | х        |
| 2  | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?   | 2    |     | Х        |
| 3  | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I  | 3    | Х   |          |
| 4  | Section 501(c)(3) organizations Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II   | 4    |     |          |
| 5  | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III   | 5    | Х   |          |
| 6  | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I  | 6    |     | X        |
| 7  | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II   | 7    |     | Х        |
| 8  | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III   | 8    |     | Х        |
| 9  | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV   | 9    |     | Х        |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V  | 10   |     | Х        |
| 11 | If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |      |     |          |
| а  | Did the organization report an amount for land, buildings and equipment in Part X, line 10° If 'Yes,' complete Schedule D, Part VI  | 11 a | х   |          |
| b  | Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII  | 11 b |     | Х        |
| c  | Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16° If 'Yes,' complete Schedule D, Part VIII   | 11 c |     | Х        |
|    | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX  | 11 d |     | Х        |
| е  | e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X   | 11 e | Х   |          |
|    | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X  | 11 f | _X  |          |
|    | a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII   | 12a  |     | Х        |
|    | Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.   | 12b  | х   |          |
|    | Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E   | 13   |     | <u>X</u> |
|    | a Did the organization maintain an office, employees, or agents outside of the United States?   | 14a  |     | X        |
| t  | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV | 14b  | х   |          |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV   | 15   |     | Х        |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV   | 16   |     | X        |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)   | 17   |     | Х        |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II  | 18   |     | Х        |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III  | 19   |     | Х        |
|    | a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H   | 20   |     | X        |
| b  | of 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?  | 20 b |     |          |

Part IV Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II 21 Х Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2° If 'Yes,' complete Schedule I, Parts I and III 22 22 Х Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If 'Yes,' complete* Schedule J Х 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25 24a Х **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?... 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? 24d 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete 25b Schedule L, Part I 26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II 26 Х Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III 27 Х 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV Х 28a **b** A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV 28b Х c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV 28c Х Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M. X 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M 30 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N. Part I 31 Х 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N. Part II 32 Х Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301 7701-3? If 'Yes,' complete Schedule R, Part I 33 Х Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1 34 Х Х 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35 a **b** Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 Х 35b Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI 37 37 Х Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 197

BAA

Note. All Form 990 filers are required to complete Schedule O

Form 990 (2011)

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| Part V Statements Regarding Other IRS Filings and Tax Compliance   |   |          |                   |              |
|--|---|----------|-------------------|--------------|
| Check if Schedule O contains a response to any question in this Part V   |   |          |                   | $_{L}$       |
| 1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   | 1.1   41  |          | Yes               | No           |
| <b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable   | 1a 41 1b 0  |          |                   |              |
| c Did the organization comply with backup withholding rules for reportable payments to vend<br>(gambling) winnings to prize winners?   | ors and reportable gaming                         | - 10     |                   |              |
| 2a Enter the number of employees reported on Form W-3. Transmittal of Wage and Tax State   | .   | 1c       | ^_                |              |
| ments, filed for the calendar year ending with or within the year covered by this return  b If at least one is reported on line 2a, did the organization file all required federal employments.                          | <b>2a</b> 93                                      |          | Х                 | -            |
| <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see  |   | 2b       |                   | $\vdash$     |
| 3a Did the organization have unrelated business gross income of \$1,000 or more during the year.   | · ·   | 3a       | Х                 |              |
| <b>b</b> If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule (   |   | 3b       | X                 | †            |
| 4a At any time during the calendar year, did the organization have an interest in, or a signature financial account in a foreign country (such as a bank account, securities account, or other                           | re or other authority over, a financial account)? | 4a       |                   | х            |
| <b>b</b> If 'Yes,' enter the name of the foreign country ▶   |   | i l      |                   |              |
| See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and   |   |          |                   |              |
| 5a Was the organization a party to a prohibited tax shelter transaction at any time during the t   | •   | 5a       |                   | X            |
| <b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax she   | Iter transaction?                                 | 5 b      |                   | Х            |
| c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?   |   | 5c       |                   | <u> </u>     |
| 6a Does the organization have annual gross receipts that are normally greater than \$100,000, solicit any contributions that were not tax deductible?  | and did the organization                          | 6a       | Х                 |              |
| b If 'Yes,' did the organization include with every solicitation an express statement that such not tax deductible?  | contributions or gifts were                       | 6 b      | х                 |              |
| 7 Organizations that may receive deductible contributions under section 170(c).  |   |          |                   |              |
| a Did the organization receive a payment in excess of \$75 made partly as a contribution and<br>services provided to the payor?  | partly for goods and                              | 7a       |                   |              |
| <b>b</b> If 'Yes,' did the organization notify the donor of the value of the goods or services provided  | 7   | 7b       |                   |              |
| c Did the organization sell, exchange, or otherwise dispose of tangible personal property for  | which it was required to file                     |          |                   |              |
| Form 8282?   | 1 - 1   | 7с       |                   |              |
| d If 'Yes,' indicate the number of Forms 8282 filed during the year  | 7d  |          |                   |              |
| e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal f Did the organization, during the year, pay premiums, directly or indirectly, on a personal be                          |   | 7e<br>7f | -                 | <del></del>  |
| g If the organization received a contribution of qualified intellectual property, did the organization   |   |          |                   | <u> </u>     |
| as required?   |   | 7g       |                   |              |
| h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the<br>Form 1098-C?  | e organization file a                             | 7h       |                   |              |
| 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) support supporting organization, or a donor advised fund maintained by a sponsoring organization, holdings at any time during the year? | ting organizations. Did the have excess business  | 8        |                   |              |
| 9 Sponsoring organizations maintaining donor advised funds.  |   | [        |                   |              |
| a Did the organization make any taxable distributions under section 4966?  | ļ   | 9a       |                   |              |
| <b>b</b> Did the organization make a distribution to a donor, donor advisor, or related person?  |   | 9b       |                   | L            |
| 10 Section 501(c)(7) organizations. Enter  | اما   |          |                   |              |
| a Initiation fees and capital contributions included on Part VIII, line 12     b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.  | 10a   |          |                   |              |
| 11 Section 501(c)(12) organizations. Enter   | [108]   |          |                   |              |
| a Gross income from members or shareholders  | 11a   |          |                   |              |
| <b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources  | 114   |          |                   |              |
| against amounts due or received from them ).   | 11b   |          |                   |              |
| 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu   |   | 12a      |                   | <u> </u>     |
| b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year  | 12b   |          |                   |              |
| 13 Section 501(c)(29) qualified nonprofit health insurance issuers.  a Is the organization licensed to issue qualified health plans in more than one state?  |   | 12-      | · - [             | <sup> </sup> |
| Note. See the instructions for additional information the organization must report on Sched  | ا مار   | 13a      | $\longrightarrow$ |              |
| <b>b</b> Enter the amount of reserves the organization is required to maintain by the states in  |   | 1        |                   |              |
| which the organization is licensed to issue qualified health plans   | 13b   |          |                   |              |
| c Enter the amount of reserves on hand   | 13c   |          |                   |              |
| 14a Did the organization receive any payments for indoor tanning services during the tax year?   |   | 14a      |                   | Х            |
| <b>b</b> If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in  |   | 14Ь      |                   |              |
| <b>BAA</b> TEEA0105L 07/05/11  |   | Form     | 990 (             | (2011)       |

Form 990 (2011) American Gas Association 13-0431590 Page 6 Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See ınstructıons. X Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1 a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members See Sch. O 41 1 a of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O b Enter the number of voting members included in line 1a, above, who are independent 33 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other 2 X officer, director, trustee or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? See Schedule O 6 Х 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? See Schedule O 7 a Х **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or other persons other than the governing body? See Sch O Х 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following Х a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? 8ь Х Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O 9 Х Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) No Yes 10a Did the organization have local chapters, branches, or affiliates? 10 a b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10 b Х 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11 a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990 See Schedule O 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13 Х 12a b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise Х to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Х Schedule O how this is done 12 c See Schedule O Х 13 Did the organization have a written whistleblower policy? 13 14 Did the organization have a written document retention and destruction policy? 14 Х 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X 15 a

a The organization's CEO, Executive Director, or top management official See Schedule Q

**b** Other officers of key employees of the organization See Schedule O

If 'Yes' to line 15a or 15b, describe the process in Schedule O (See instructions.)

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?

b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?

| 3 | e | C | u | U | r | 1 | u | ٠ | U | ı | 5 | C | U | 5 | u | re | • |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----|---|
|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |
|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |

| 17 | List the states with which a copy of this Form 990 is required to be filed FINOTIE  |
|----|---|
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public |
|    | inspection. Indicate how you make these available. Check all that apply   |

Another's website Own website

|X| Upon request

Describe in Schedule 0 whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule O

State the name, physical address, and telephone number of the person who possesses the books and records of the organization

<u>Martin, Controller 400 N. Capitol St., NW Washington DC 20001 202-824-7255</u>

Х

15b

16a

16 b

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and **Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of 'key employee'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if neither the organization | n nor any  | relate                         | d or                  | gan     | ızat         | ion co                        | mpe         | ensated any current o               | fficer, director, or trus                | tee  |
|--|--|--------------------------------|-----------------------|---------|--------------|-------------------------------|-------------|-------------------------------------|--|--|
|  |  |                                |                       | ((      | <b>C)</b>    |                               |             |                                     | ·  |  |
| (A)<br>Name and title                      | (B) Average hours per week   | untes                          | s per                 | son is  | s both       | an one<br>n an offi<br>ustee) | box,<br>cer | (D)  Reportable compensation from   | (E)  Reportable compensation from        | (F) Estimated amount of other compensation               |
|  | (describe<br>hours for<br>related<br>organiza-<br>tions in<br>Schedule<br>O) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee  | Former      | the organization<br>(W-2/1099-MISC) | related organizations<br>(W-2/1099-MISC) | from the<br>organization<br>and related<br>organizations |
| (1) John W. Sommerhalder II<br>Chairman    | 6  | x                              |                       | Х       |              |                               |             | 0.                                  | 0.                                       | 0.   |
| (2) Lawrence T. Borgard                    |  |                                |                       |         |              |                               |             |                                     |  |  |
| 1st Vice Chair                             | 4  | Х                              |                       | Х       |              |                               |             | 0.                                  | 0.                                       | 0.   |
| _(3) Ronald W. Jibson<br>2nd Vice Chair    | 2  | x                              |                       | Х       |              |                               |             | 0.                                  | 0.                                       | 0  |
| (4) Robert C. Skaggs, Jr.                  |  | _^                             |                       | ^       |              |                               |             | 0.                                  | <u> </u>                                 | 0.   |
| Imed Past Chair                            | 2  | Х                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| _(5) Michael W. Allman                     |  | l                              |                       |         |              |                               |             |                                     |  |  |
| Director                                   | 1  | Х                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| _(6) Kevin Burke<br>Director               | 1  | X                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| (7) William N. Cantrell                    |  | _^_                            |                       |         |              |                               |             | 0.                                  | <u> </u>                                 | <u> </u>   |
| Director                                   | 1  | Х                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| (8) Carl L. Chapman                        |  |                                |                       |         |              |                               |             |                                     |  |  |
| Director                                   | 1  | Х                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| _(9) Scott_A. Cisel<br>Director            | 1  | x                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| (10) Kim R. Cocklin                        |  |                                |                       |         |              |                               |             | •                                   |  |  |
| Director                                   | 1  | Х                              |                       |         |              | _                             |             | 0.                                  | 0.                                       | 0.   |
| (11) Randall L. Crawford                   |  |                                |                       |         |              |                               |             | _                                   |  |  |
| Director                                   | 1  | X                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| (12) Rocco J. D'Alessandro Director        | 1  | x                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| (13) Kenneth W. DeFontes, Jr<br>Director   | 1  | Х                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |
| (14) Laurence M. Downes                    | <del>-</del>   |                                |                       |         |              |                               |             |                                     |  |  |
| Ex-Officio                                 | 1  | X                              |                       |         |              |                               |             | 0.                                  | 0.                                       | 0.   |

| Form 990 (2011) American Gas Association   |   |             |                       |                      |              |                              |             |                                     | 13-043159                                |  |
|--|---|-------------|-----------------------|----------------------|--------------|------------------------------|-------------|-------------------------------------|--|--|
| Part VII Section A. Officers, Directors, Trust                                     | ees, k  | (ey         | Em                    | ıplo                 | ye           | es,                          | and         | d Highest Com                       | pensated Empl                            | oyees (cont)   |
| (A)<br>Name and title  | (B)<br>Average<br>hours   | box         | , unle                | Pos<br>heck<br>ss pe | rson         | than<br>is bot<br>or/trus    | h an        | (D)  Reportable compensation from   | (E) Reportable compensation from         | <b>(F)</b> Estimated amount of other                                     |
|  | per<br>week<br>(describ<br>e<br>hours<br>for<br>related<br>organi-<br>zations<br>in<br>Sch O) | or director | Institutional trustee | Officer              | Key employee | Highest compensated employee |             | the organization<br>(W 2/1099-MISC) | related organizations<br>(W-2/1099-MISC) | compensation<br>from the<br>organization<br>and related<br>organizations |
| (15) Benjamin G. Fowke Director  | 1   | х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (16) Michael I. German Director  | 1   | х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (17) Gordon L. Gillette Director   | 1   | х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (18) David L. Goodin Director  | 1   | Х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (19) Edward J. Graham Director   | 1   | Х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (20) Kimberly Harris Director  | 1   | Х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (21) William D. Harvey Director  | 1   | Х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (22) Glenn R. Jennings Director  | 1   | х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (23) Christopher P. Johns Director   | 1   | х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (24) Gregg S. Kantor<br>Director   | 1   | х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| (25) Ralph A. LaRossa Director   | 1   | Х           |                       |                      |              |                              |             | 0.                                  | 0.                                       | 0.   |
| 1 b Sub-total  |   |             |                       |                      |              |                              | <b>&gt;</b> | 0.                                  | 0.                                       | 0.   |
| c Total from continuation sheets to Part VII, Section                              | Α   |             |                       |                      |              |                              | <b>&gt;</b> | 4,474,351.                          | 0.                                       | 1,065,071.   |
| d Total (add lines 1b and 1c)  |   |             |                       |                      |              |                              | <b>&gt;</b> | 4,474,351.                          | 0.                                       | 1,065,071.   |
| 2 Total number of individuals (including but not limite from the organization ► 36 | d to the  | ose l       | ısted                 | d ab                 | ove          | ) wh                         | o re        | ceived more than                    | \$100,000 of reporta                     | able compensation  |
|  |   |             |                       |                      |              |                              |             |                                     |  | Vac No   |

|   |   |   | res | NO |
|---|---|---|-----|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual                                       | 3 | Х   |    |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such individual | 4 | х   |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes.' complete Schedule J for such person                      | 5 |     | Х  |

**Section B. Independent Contractors** 

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address  | <b>(B)</b> Description of services | (C)<br>Compensation |
|--|------------------------------------|---------------------|
| Winston & Strawn LLP 1700 K Street, N.W. Washington, DC 20006        | Legal Counsel                      | 490,063.            |
| OCE Business Services 12534 Collection Center Drive Chicago, IL 6069 | Mailroom/Printing Sv               | 367,324.            |
| David Parker 6621 Madison Avenue McLean, VA 22101                    | Consultant Services                | 222,589.            |
| Cleveland Park Policy Consultants 3454 Macomb Street, N.W. Washingto | Consultant Services                | 166,654.            |
| SusQtech 600 Pegasus Court Winchester, VA 22602                      | Tech. Consultants                  | 132,785.            |

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ► 10

| Pa  | rt VIII Statement of Revenue  |   |   | 13 0431330                              | 1 age 3   |
|---|---|---|---|---|---|
|   |   | <b>(A)</b><br>Total revenue                                   | (B) Related or exempt function revenue            | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| CONTRIBUTIONS, GIFTS, GRANTS<br>AND OTHER SIMILAR AMOUNTS | 1 a Federated campaigns b Membership dues c Fundraising events. d Related organizations e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above  1 a 1 b 1 b 1 c 1 d 1 f     |   |   |   |   |
| AND   | g Noncash contributions included in lns 1a-1f. \$ h Total. Add lines 1a-1f  |   |   |   |   |
| PROGRAM SERVICE REVENUE                                   | Business Code   | 21,082,860.<br>3,439,436.<br>840,000.<br>552,907.<br>483,276. | 21,082,860.<br>3,439,436.<br>840,000.<br>552,907. | 483,276.                                |   |
| GRA   | f All other program service revenue   | 159,573.  | 24,680.   | 134,893.                                | ·   |
| PRO   | g Total. Add lines 2a-2f  | 26,558,052.   | 21,000.   | 101/030.                                |   |
|   | <ul> <li>Investment income (including dividends, interest and other similar amounts)</li> <li>Income from investment of tax-exempt bond proceeds</li> </ul>   | 516,066.  |   |   | 516,066.  |
|   | 5 Royalties (i) Real (ii) Personal  | 1,202,593.  |   |   | 1,202,593.  |
|   | 6a Gross rents  b Less: rental expenses c Rental income or (loss)  d Net rental income or (loss)  | -4,849.   |   | ;                                       | -4,849.   |
|   | 7a Gross amount from sales of assets other than inventory       (i) Securities       (ii) Other         b Less cost or other basis and sales expenses       18654422.       357,487.         c Gain or (loss)       49,970.       25,250. |   |   |   |   |
|   | d Net gain or (loss)  | 75,220.   |   |   | 75,220.   |
| OTHER REVENUE   | 8a Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18  b Less direct expenses c Net income or (loss) from fundraising events   |   |   |   |   |
|   | 9a Gross income from gaming activities See Part IV, line 19 a b Less direct expenses b  |   |   |   | 10  |
|   | c Net income or (loss) from gaming activities  10a Gross sales of inventory, less returns and allowances  b Less cost of goods sold c Net income or (loss) from sales of inventory  |   |   |   |   |
|   | Miscellaneous Revenue         Business Code           11a Various Industry Projects         900004           b Supprt Svcs AmGas Fndtn         900004           c Information Requests         900004                                     | 652,518.<br>87,112.<br>450.                                   | 652,518.<br>87,112.<br>450.                       |   |   |
| BAA   | d All other revenue e Total. Add lines 11a-11d  Total revenue. See instructions   | 740,080.<br>29,087,162.                                       | 26,679,963.                                       | 618,169.                                | 1,789,030.<br>Form <b>990</b> (2011)                          |

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

|        | Check if Schedule O contains a r   | esponse to any questior | ı ın this Part IX                     |                                     |                                  |
|--------|--|-------------------------|---------------------------------------|-------------------------------------|----------------------------------|
|        | not include amounts reported on lines<br>7b, 8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses   | ( <b>B</b> ) Program service expenses | (C) Management and general expenses | ( <b>D)</b> Fundraising expenses |
| 1      | Grants and other assistance to governments and organizations in the United States See Part IV, line 21   |                         |                                       |                                     |                                  |
| 2      | Grants and other assistance to individuals in the United States See Part IV, line 22   |                         |                                       |                                     |                                  |
| 3      | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16  |                         |                                       |                                     |                                  |
| 4<br>5 | Benefits paid to or for members<br>Compensation of current officers, directors,<br>trustees, and key employees   | 3,462,483.              |                                       |                                     |                                  |
| 6      | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)  | 0.                      |                                       |                                     |                                  |
| 7      | Other salaries and wages.  | 8,588,703.              |                                       |                                     |                                  |
| 8      | Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions).  | 2,545,214.              |                                       |                                     |                                  |
| 9      | Other employee benefits  | 889,391.                | -                                     |                                     |                                  |
| 10     | Payroll taxes  | 629,565.                | <del></del>                           |                                     |                                  |
|        | -  | 025,505.                | <del></del>                           |                                     |                                  |
|        | Fees for services (non-employees)  |                         |                                       |                                     |                                  |
|        | Management   | 40.245                  |                                       |                                     |                                  |
|        | Legal  | 42,345.                 |                                       |                                     |                                  |
| (      | : Accounting   | 46,459.                 |                                       |                                     |                                  |
| •      | Lobbying   | 203,000.                |                                       |                                     |                                  |
| •      | Professional fundraising services See Part IV, line 17   |                         |                                       |                                     |                                  |
| f      | Investment management fees   | 30,072.                 |                                       |                                     |                                  |
| ç      | Other  | 2,696,035.              |                                       |                                     |                                  |
| 12     | Advertising and promotion  | 668,776.                |                                       |                                     |                                  |
| 13     | Office expenses  | 1,338,273.              |                                       |                                     |                                  |
| 14     | Information technology   | 389,906.                |                                       |                                     |                                  |
| 15     | Royalties  | 43,734.                 |                                       |                                     |                                  |
| 16     | Occupancy  | 1,278,013.              |                                       |                                     |                                  |
| 17     | Travel   | 858,412.                |                                       |                                     |                                  |
| 18     | Payments of travel or entertainment expenses for any federal, state, or local public officials   |                         |                                       |                                     |                                  |
|        | Conferences, conventions, and meetings<br>Interest   | 3,392,284.              |                                       |                                     |                                  |
| 21     | Payments to affiliates   |                         |                                       | ` -                                 |                                  |
| 22     | Depreciation, depletion, and amortization  | 412,131.                |                                       |                                     |                                  |
| 23     | Insurance  | 223,399.                |                                       |                                     |                                  |
|        | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) |                         |                                       |                                     |                                  |
| á      | Memberships & Contributions  | 834,125.                | 1,000                                 |                                     | <u> </u>                         |
|        | Unrelated Business Income Tax  | 82,793.                 |                                       |                                     |                                  |
|        | : Employee Smart Benefit Expense   | 37,761.                 |                                       |                                     |                                  |
|        | 1 1120 POL Income Tax  | 28,275.                 | <del></del>                           |                                     |                                  |
|        | All other expenses   | 26,900.                 |                                       |                                     | <del></del>                      |
| 25     | Total functional expenses. Add lines 1 through 24e   | 28,748,049.             | <del></del>                           |                                     | ·                                |
|        | Joint costs. Complete this line only if  |                         |                                       |                                     |                                  |
| 20     | the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation  |                         |                                       |                                     |                                  |
|        | Check here ► if following  |                         |                                       |                                     |                                  |
|        | SOP 98-2 (ASC 958-720)   |                         |                                       |                                     |                                  |

|                  | R.C.V    | Balance Sneet   | (A) Beginning of year                   |                  | ( <b>B)</b><br>End of year |
|------------------|----------|---|---|------------------|----------------------------|
|                  | 1        | Cash – non-interest-bearing.  | - 3                                     | 1                |                            |
|                  | 2        | Savings and temporary cash investments  | 4,552,786.                              | 2                | 4,342,993.                 |
|                  | 3        | Pledges and grants receivable, net  | 4,332,700.                              | 3                | 4,342,333.                 |
|                  | 4        | Accounts receivable, net  | 532,566.                                | 4                | 1,015,811.                 |
|                  | <b>-</b> | · · · · · · · · · · · · · · · · · · ·   |   | <del>  "  </del> | 1,013,611.                 |
|                  | 5        | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L   |   | 5                |                            |
|                  | 6        | Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) |   | 6                | <del></del>                |
| A<br>S           | 7        | Notes and loans receivable, net   |   | 7                |                            |
| ASSETS           | 8        | Inventories for sale or use   |   | 8                |                            |
| T<br>S           | 9        | Prepaid expenses and deferred charges   | 547,715.                                | 9                | 937,268.                   |
|                  | 10-      | · · · I I   | , |                  | 33.7233.                   |
|                  | l .      | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 6,646,402.  |   |                  | ·                          |
|                  | b        | Less accumulated depreciation 10b 4, 951, 678.  | <u>1,</u> 649,040.                      | 10 c             | 1,694,724.                 |
|                  | 11       | Investments — publicly traded securities.   | 27,486,594.                             | 11               | 27 <u>,</u> 270,907.       |
|                  | 12       | Investments — other securities See Part IV, line 11   |   | 12               |                            |
|                  | 13       | Investments – program-related See Part IV, line 11  |   | 13               |                            |
|                  | 14       | Intangible assets   |   | 14               |                            |
|                  | 15       | Other assets See Part IV, line 11   | 54,418.                                 | 15               | 37,300.                    |
|                  | 16       | Total assets. Add lines 1 through 15 (must equal line 34)   | 34,823,119.                             | 16               | 35,299,003.                |
|                  | 17       | Accounts payable and accrued expenses   | 1,484,360.                              | 17               | 2,511,575.                 |
|                  | 18       | Grants payable  |   | 18               |                            |
|                  | 19       | Deferred revenue  | 3,994,301.                              | 19               | 4,862,968.                 |
| Ļ                | 20       | Tax-exempt bond liabilities   | <del></del>                             | 20               |                            |
| A<br>B<br>I      | 21       | Escrow or custodial account liability Complete Part IV of Schedule D  |   | 21               |                            |
| Ī<br>L<br>I<br>T | 22       | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L  | <del></del>                             | 22               |                            |
| E<br>S           | 23       | Secured mortgages and notes payable to unrelated third parties  |   | 23               |                            |
| S                | 24       | Unsecured notes and loans payable to unrelated third parties  |   | 24               |                            |
|                  | 25       | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.  | 23,894,393.                             | 25               | 27,372,709.                |
|                  | 26       | Total liabilities. Add lines 17 through 25  | 29,373,054.                             | 26               | 34,747,252.                |
| - N              |          | Organizations that follow SFAS 117, check here ►   X   and complete lines   |   |                  |                            |
| Ŧ                |          | 27 through 29 and lines 33 and 34.  |   |                  |                            |
| Ą                | 27       | Unrestricted net assets   | 5,450,065.                              | 27               | 551,751.                   |
| (NOET-S          | 28       | Temporarily restricted net assets   | ·,                                      | 28               | <u> </u>                   |
|                  | 29       | Permanently restricted net assets   |   | 29               |                            |
| R                |          | Organizations that do not follow SFAS 117, check here ► and complete  |   |                  |                            |
|                  |          | lines 30 through 34.  |   |                  |                            |
| FUZD             | 30       | Capital stock or trust principal, or current funds  |   | 30               |                            |
|                  | 31       | Paid-in or capital surplus, or land, building, or equipment fund  |   | 31               |                            |
| Ļ                | 32       | Retained earnings, endowment, accumulated income, or other funds  |   | 32               | <del>-</del> .             |
| BALAZCES         | 33       | Total net assets or fund balances   | 5,450,065.                              | 33               | 551,751.                   |
| Ē                | 34       | Total liabilities and net assets/fund balances  | 34,823,119.                             | 34               | 35,299,003.                |

BAA

Form **990** (2011)

| Forr | m <b>990</b> (2011) American Gas Association   | .3-0431     | 590    | Pi            | age 12 |
|------|--|-------------|--------|---------------|--------|
| Pa   | rt XI Reconciliation of Net Assets   |             |        |               |        |
|      | Check if Schedule O contains a response to any question in this Part XI  |             |        |               | X      |
|      |  |             |        |               |        |
| 1    | Total revenue (must equal Part VIII, column (A), line 12)  | 1           | 29,0   | <u>)</u> 87,1 | 162.   |
| 2    | Total expenses (must equal Part IX, column (A), line 25)   | 2           |        | <u>748,0</u>  |        |
| 3    | Revenue less expenses Subtract line 2 from line 1  | 3           | 3      | 339,1         | 113.   |
| 4    | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))  | 4           | 5,4    | 150,0         | 065.   |
| 5    | Other changes in net assets or fund balances (explain in Schedule O) See Schedule O  | 5           | -5,2   | 237,4         | 127.   |
| 6    | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))  | 6           | ģ      | 551,7         | 751.   |
| Pa   | rt XII Financial Statements and Reporting  |             |        |               |        |
|      | Check if Schedule O contains a response to any question in this Part XII   |             |        |               |        |
|      | <u>_</u>   |             |        | Yes           | No     |
| 1    | Accounting method used to prepare the Form 990 Cash X Accrual Other  |             | _      |               |        |
|      | If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O   |             |        |               |        |
| 2    | a Were the organization's financial statements compiled or reviewed by an independent accountant?  |             | 2 a    |               | Х      |
|      | <b>b</b> Were the organization's financial statements audited by an independent accountant?  |             | 2 b    | Х             |        |
| ,    | c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight review, or compilation of its financial statements and selection of an independent accountant? | of the aud  | ıt, 2c | х             |        |
|      | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O   |             |        |               |        |
| ļ    | <b>d</b> If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were separate basis, consolidated basis, or both   | issued on a | a      |               |        |
|      | Separate basis X Consolidated basis Both consolidated and separate basis   |             |        |               |        |
| 3    | a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in<br>Audit Act and OMB Circular A-133?   | the Single  | 3a     |               | x      |

**b** If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Form 990 (2011)

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### SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2011

Open to Public Inspection

If the organization answered 'Yes,' to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations. Complete Part I-A only

If the organization answered 'Yes,' to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered 'Yes,' to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of organization Employer identification number American Gas Association 13-0431590 Part I-A | Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV See Part IV 2 Political expenditures ▶\$ 80,785. Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). 1 Enter the amount of any excise tax incurred by the organization under section 4955 ► S 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶\$ If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No 4a Was a correction made? No b If 'Yes.' describe in Part IV Part I-C | Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt 80,785. function activities Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b 80.785. Did the filing organization file Form 1120-POL for this year? |X|Yes Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV. (d) Amount paid from filing organization's funds If none, enter-0-(a) Name (b) Address (c) EIN (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-(1) See Part IV (2) (3)(4)(5)

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

(6)

Schedule C (Form 990 or 990-EZ) 2011

| Schedule C (Form 990 or 990-EZ) 201                                  | n American Ga                              | s Association   |                         | 13-043                           | 1590 Page                   | 2 |
|--|--|---|-------------------------|----------------------------------|-----------------------------|---|
| Part II-A Complete if section 501(                                   |  | is exempt under se  | ction 501(c)(3) an      | d filed Form 5768 (e             | lection under               | _ |
| A Check ► ☐ If the filling address,                                  | ng organization belo<br>EIN, expenses, and | ngs to an affiliated group<br>share of excess lobbying<br>ked box A and 'limited co   | expenditures)           |                                  | er's name,                  | _ |
|  | Limits on Lobbyi                           | •   |                         | (a) Filing organization's totals | (b) Affiliated group totals | _ |
| 1 a Total lobbying expendition                                       | <del>'</del>                               | <del></del> _   |                         |                                  | <del>-</del>                | _ |
| <b>b</b> Total lobbying expendition                                  | •  | , ,,,   | , ,,                    |                                  |                             | _ |
| c Total lobbying expendit  |  | •   | , ,,                    |                                  |                             | _ |
| d Other exempt purpose   |  | •   |                         |                                  |                             | _ |
| e Total exempt purpose e   | xpenditures (add lin                       | es 1c and 1d)   |                         |                                  |                             |   |
| f Lobbying nontaxable an both columns                                | nount Enter the am                         | ount from the following ta  | ble ın                  |                                  |                             |   |
| If the amount on line 1e, col  | umn (a) or (b) is:                         | he lobbying nontaxable a  | amount is               |                                  |                             | _ |
| Not over \$500,000   | 1  | 20% of the amount on line 1e  |                         |                                  |                             |   |
| Over \$500,000 but not over \$1                                      | ,000,000                                   | \$100,000 plus 15% of the excess  | over \$500,000          |                                  |                             |   |
| Over \$1,000,000 but not over \$                                     | 1,500,000                                  | \$175,000 plus 10% of the excess  | over \$1,000,000        |                                  |                             |   |
| Over \$1,500,000 but not over \$                                     | 17,000,000                                 | \$225,000 plus 5% of the excess   | over \$1,500,000        |                                  |                             |   |
| Over \$17,000,000  |  | \$1,000,000   |                         |                                  |                             |   |
| <b>g</b> Grassroots nontaxable a                                     | amount (enter 25%                          | of line 1f).  |                         |                                  |                             |   |
| h Subtract line 1g from lir  | ne 1a If zero or less                      | , enter -0-   |                         |                                  |                             |   |
| i Subtract line 1f from lin  | e 1c If zero or less,                      | enter -0-   |                         |                                  |                             |   |
| j If there is an amount of<br>section 4911 tax for this              |  | her line 1h or line 1i, did t   | he organization file Fo | orm 4720 reporting               | ☐Yes ☐N                     | 0 |
| (Som   | e organizations that                       | l-Year Averaging Period L<br>made a section 501(h) el<br>s below. See the instruction | ection do not have to   | complete all of the five gh 2f.) |                             |   |
|  | Lobb                                       | ving Expenditures During  | 4-Year Averaging Pe     | riod                             |                             | _ |
| Calendar year (or fiscal year beginning in)                          | (a) 2008                                   | <b>(b)</b> 2009   | <b>(c)</b> 2010         | <b>(d)</b> 2011                  | (e) Total                   |   |
| 2a Lobbying non-taxable amount                                       |  |   |                         |                                  |                             |   |
| <b>b</b> Lobbying ceiling<br>amount (150% of line<br>2a, column (e)) |  |   |                         |                                  |                             |   |
| c Total lobbying expenditures  |  |   |                         |                                  |                             |   |
| <b>d</b> Grassroots nontaxable amount                                |  |   |                         |                                  |                             |   |
| e Grassroots ceiling<br>amount (150% of line<br>2d, column (e))      |  |   |                         |                                  |                             |   |
| f Grassroots lobbying expenditures                                   |  |   |                         |                                  |                             |   |

Schedule C (Form 990 or 990-EZ) 2011

BAA

# Schedule C (Form 990 or 990-EZ) 2011 American Gas Association 13-0431590 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For.  | each 'Yes' response to lines 1a through 1i below, provide in Part IV a detailed description   | (a                | 3)       | <u>(b)</u>       |  |  |
|-------|---|-------------------|----------|------------------|--|--|
| of th | e lobbying activity   | Yes               | No       | Amount           |  |  |
| 1     | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of. |                   |          |                  |  |  |
|       | Volunteers?   | -                 | 1        |                  |  |  |
| _     | •   | $\dashv$          |          |                  |  |  |
|       | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  |                   |          |                  |  |  |
|       | Media advertisements?   |                   |          |                  |  |  |
|       | Mailings to members, legislators, or the public?  |                   |          |                  |  |  |
|       | Publications, or published or broadcast statements?   |                   |          |                  |  |  |
|       | Grants to other organizations for lobbying purposes?  |                   | -        |                  |  |  |
| _     | g Direct contact with legislators, their staffs, government officials, or a legislative body?   |                   |          |                  |  |  |
|       | n Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?   | $\longrightarrow$ |          |                  |  |  |
|       | Other activities?   | $\longrightarrow$ |          |                  |  |  |
| _     | Total Add lines 1c through 1:   |                   |          |                  |  |  |
|       | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?   |                   |          |                  |  |  |
|       | of Yes,' enter the amount of any tax incurred under section 4912  |                   | <u>_</u> |                  |  |  |
|       | If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912  |                   |          |                  |  |  |
|       | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  |                   |          |                  |  |  |
| Par   | t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)  | :)(5)             | , or     |                  |  |  |
|       | section 501(c)(6).  |                   |          |                  |  |  |
|       |   |                   |          | Yes No           |  |  |
| 1     | Were substantially all (90% or more) dues received nondeductible by members?  |                   |          | 1 X              |  |  |
| 2     | Did the organization make only in-house lobbying expenditures of \$2,000 or less?   |                   |          | 2 X              |  |  |
|       | Did the organization agree to carry over lobbying and political expenditures from the prior year?   |                   |          | 3 X              |  |  |
| Par   | t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)  | :)(5),            | or se    | ction            |  |  |
|       | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered 'No' OF answered 'Yes.'  | (b)               | Part II  | I-A, line 3, is  |  |  |
| 1     | Dues, assessments and similar amounts from members.   |                   | 1        | 21,082,860.      |  |  |
| 2     | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  |                   |          |                  |  |  |
| a     | Current year  | ľ                 | 2a       | 840,546.         |  |  |
| Ł     | Carryover from last year  | Ī                 | 2b       | 298,656.         |  |  |
|       | : Total   | ı                 | 2c       | 1,139,202.       |  |  |
| 3     | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues   | ļ                 | 3        | 1,475,800.       |  |  |
| 4     | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and politic             | al l              |          | 226 522          |  |  |
| _     | expenditure next year?  | -                 | 4        | -336,598.        |  |  |
|       | Taxable amount of lobbying and political expenditures (see instructions)  t IV Supplemental Information   |                   | 5        | 0.               |  |  |
|       | plete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part, complete this part for any additional information  | t II-A,           | , and Pa | art II-B, line 1 |  |  |
|       | Part I-A, Line 1 - Direct and Indirect Political Campaign Activities  | <b>-</b>          |          |                  |  |  |
|       | AGA's political campaign activities consist of contributions made   | ±α.               | candi    | dates_for        |  |  |
|       | state and local office where legally permissable, contributions to  | _at               | her r    | olitical         |  |  |
|       | organizations, and administrative expenses for its separate segreg  | ate               | d_fur    | d                |  |  |
|       |   |                   |          |                  |  |  |
|       |   |                   |          |                  |  |  |
|       |   |                   |          |                  |  |  |

| Schedule C (Form 990 or 990-EZ) 2011 American Gas Association  Part W Supplemental Information (continued) | 13-0431590 | Page 4      |
|--|------------|-------------|
| Part IV Supplemental Information (continued)   |            |             |
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# SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

# **Supplemental Financial Statements**

► Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

American Gas Association 13-0431590 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year). 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Yes No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No Part II | Conservation Easements. Complete if the organization answered 'Yes' to Form 990, Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year 2a a Total number of conservation easements. **b** Total acreage restricted by conservation easements 2b c Number of conservation easements on a certified historic structure included in (a) 2 c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax vear ► Number of states where property subject to conservation easement is located > Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No 6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶\$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and section 170(h)(4)(B)(ıı)? No In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenues included in Form 990, Part VIII, line 1 ▶\$ **b** Assets included in Form 990, Part X ▶\$

| Part III   Organizations Mainta   | ining Collection                 | s of Art, Histo                 | <u>orical Treasures, o</u>      | r Other Similar Ass          | sets (continued)              |
|---|----------------------------------|---------------------------------|---------------------------------|------------------------------|-------------------------------|
| 3 Using the organization's acquisition (check all that apply).          | on, accession, and               | other records, ch               | eck any of the following        | g that are a significant i   | use of its collection         |
| a Public exhibition   |                                  | <b>d</b> Loan                   | or exchange programs            |                              |                               |
| <b>b</b> Scholarly research   |                                  | e Other                         |                                 |                              |                               |
| c Preservation for future gener   | ations                           | <del></del>                     |                                 |                              |                               |
| 4 Provide a description of the orga Part XIV.                           | nization's collection            | s and explain hov               | w they further the organ        | nization's exempt purpo      | se in                         |
| 5 During the year, did the organiza assets to be sold to raise funds r  | ather than to be ma              | intained as part i              | of the organization's co        | llection?                    | Yes No                        |
| Part IV   Escrow and Custodia<br>  line 9, or reported an               | I Arrangements<br>amount on Form | . Complete if to 1990, Part X,  | the organization ar<br>line 21. | swered 'Yes' to Fo           | rm 990, Part IV,              |
| 1 a is the organization an agent, trus<br>included on Form 990, Part X? | stee, custodian, or o            | ther intermediary               | for contributions or other      | her assets not               | Yes No                        |
| <b>b</b> If 'Yes,' explain the arrangement                              | in Part XIV and cor              | nplete the follow               | ng table                        |                              |                               |
|   |                                  |                                 |                                 |                              | Amount                        |
| c Beginning balance   |                                  |                                 |                                 | 1c                           |                               |
| <b>d</b> Additions during the year                                      |                                  |                                 |                                 | 1 d                          |                               |
| e Distributions during the year   |                                  |                                 |                                 | 1 e                          |                               |
| f Ending balance  |                                  |                                 |                                 | 1f                           |                               |
| 2a Did the organization include an a                                    | imount on Form 990               | , Part X, line 21?              |                                 |                              | Yes No                        |
| <b>b</b> If 'Yes,' explain the arrangement                              |                                  |                                 |                                 |                              |                               |
| Part V Endowment Funds. Co  |                                  | ganization ans                  | swered 'Yes' to For             | <u>m 990, Part IV, line</u>  | <u>e 10.</u>                  |
|   | (a) Current year                 | (b) Prior year                  | (c) Two years bac               | k (d) Three years back       | (e) Four years back           |
| 1 a Beginning of year balance   |                                  |                                 |                                 | -                            |                               |
| <b>b</b> Contributions  |                                  |                                 |                                 |                              |                               |
| c Net investment earnings, gains, and losses                            |                                  |                                 |                                 |                              |                               |
| <b>d</b> Grants or scholarships   |                                  |                                 |                                 |                              |                               |
| <ul> <li>Other expenditures for facilities<br/>and programs</li> </ul>  |                                  |                                 |                                 |                              |                               |
| f Administrative expenses   |                                  | <u> </u>                        |                                 |                              |                               |
| <b>g</b> End of year balance  |                                  |                                 |                                 |                              |                               |
| 2 Provide the estimated percentage                                      | e of the current year            | end balance (lin                | e 1g, column (a)) held          | as                           |                               |
| a Board designated or quasi-endown                                      |                                  | %                               |                                 |                              |                               |
| <b>b</b> Permanent endowment ►  | %                                |                                 |                                 |                              |                               |
| c Temporarily restricted endowmer                                       |                                  | <sup>%</sup>                    |                                 |                              |                               |
| The percentages in lines 2a, 2b,  | and 2c should equa               | I 100%                          |                                 |                              |                               |
| 3a Are there endowment funds not a<br>organization by                   | n the possession of              | the organization                | that are held and adm           | inistered for the            | Yes No                        |
| (i) unrelated organizations   |                                  |                                 |                                 |                              | 3a(i)                         |
| (ii) related organizations  |                                  |                                 |                                 |                              | 3a(ii)                        |
| <b>b</b> If 'Yes' to 3a(II), are the related of                         | organizations listed a           | as required on So               | chedule R?                      |                              | 3b                            |
| 4 Describe in Part XIV the intended                                     | d uses of the organi             | zation's endowme                | ent funds                       |                              | <u> </u>                      |
| Part VI Land, Buildings, and  | <b>Equipment.</b> See            | Form 990, Pa                    | irt X, line 10.                 |                              |                               |
| Description of property   |                                  | st or other basis<br>nvestment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value                |
| <b>1 a</b> Land   |                                  |                                 |                                 |                              |                               |
| <b>b</b> Buildings  |                                  |                                 |                                 |                              |                               |
| c Leasehold improvements  |                                  |                                 | 2,181,965.                      | 1,321,444.                   | 860,521.                      |
| <b>d</b> Equipment  |                                  |                                 | 2,940,258.                      | 2,347,469.                   | 592,789.                      |
| e Other   |                                  |                                 | 1,524,179.                      | 1,282,765.                   | 241,414.                      |
| Total. Add lines 1a through 1e (Colum                                   | nn (d) must equal Fo             | orm 990, Part X, (              | column (B), line 10(c))         | <del></del> _                | 1,694,724.                    |
| BAA   |                                  |                                 |                                 | Sched                        | dule <b>D</b> (Form 990) 2011 |

| Part VII   | Investments - Other Securities. See  | Form 990, Part X,                                    | line 12. N/A                                  |                                       |
|--|--|--|---|---------------------------------------|
|  | (a) Description of security or category (including name of security)   | <b>(b)</b> Book value                                | (c) Method of valua<br>Cost or end-of-year ma |                                       |
| (1) Financ   | ial derivatives  |  |   |                                       |
|  | r-held equity interests  |  |   |                                       |
| (3) Other  |  |  |   |                                       |
| <u>(A)</u>   |  |  |   |                                       |
| <u>(B)</u>   |  |  |   |                                       |
|  |  |  |   |                                       |
|  |  |  |   |                                       |
|  |  |  |   | <del>-</del>                          |
| <br>(G)<br>  | - <b>-</b>   |  |   |                                       |
| (H)  |  |  |   |                                       |
| (l)  |  | _  |   |                                       |
|  | mn (b) must equal Form 990 Part X, column (B) line 12)   |  |   |                                       |
|  | Investments - Program Related. See   | Form 990, Part X,                                    | line 13. N/A                                  | •                                     |
|  | (a) Description of investment type   | (b) Book value                                       | (c) Method of valua                           |                                       |
|  |  |  | Cost or end-of-year mai                       | rket value                            |
| (1)  | · · · · · · · · · · · · · · · · · · ·  |  |   | <u> </u>                              |
| (2)  |  |  |   |                                       |
| (3)<br>(4)   |  | <u> </u>   |   |                                       |
| (5)  | · · · · · · · · · · · · · · · · · · ·  |  |   |                                       |
| (6)  | -  |  |   |                                       |
| (7)  |  |  |   |                                       |
| (8)  |  |  |   | · · · · · · · · · · · · · · · · · · · |
| (9)  |  | -  |   |                                       |
| (10)   |  |  |   |                                       |
| Total. (Colun  | nn (b) must equal Form 990, Part X, column (B) line 13)  |  |   |                                       |
| Part IX  | Other Assets. See Form 990, Part X,  |  |   |                                       |
|  | <b>(a)</b> De  | scription  |   | (b) Book value                        |
| (1)  | ··-  |  |   |                                       |
| (2)  |  |  | <del>-</del>                                  |                                       |
| (3)<br>(4)   |  |  |   |                                       |
| (5)  |  |  | · · · · · · · · · · · · · · · · · · ·         |                                       |
| (6)  | <del></del>  |  |   |                                       |
| (7)  |  |  |   |                                       |
| (8)  |  |  |   |                                       |
| (9)  |  |  |   |                                       |
| (10)   |  |  |   |                                       |
| (10)   |  |  |   |                                       |
| Total. (Co   | lumn (b) must equal Form 990, Part X, column (   |  | <b>&gt;</b>                                   |                                       |
| <del></del>  | lumn (b) must equal Form 990, Part X, column (column to the Liabilities. See Form 990, Part to the label to t |  | <b>•</b>                                      |                                       |
| Total. (Co<br>Part X   | Other Liabilities. See Form 990, Part (a) Description of liability   |  |   |                                       |
| Total. (Co<br>Part X   | Other Liabilities. See Form 990, Part (a) Description of liability ral income taxes  | X, line 25. (b) Book value                           |   |                                       |
| Total. (Co<br>Part X<br>(1) Fede<br>(2) Acc                            | Other Liabilities. See Form 990, Part (a) Description of liability ral income taxes crued Pension  | (b) Book value                                       | 19.   |                                       |
| Total. (Co<br>Part X<br>(1) Fede<br>(2) Acc<br>(3) App                 | Other Liabilities. See Form 990, Part (a) Description of liability ral income taxes rued Pension cliance Stds/Certification Liab   | (b) Book value<br>19,113,14<br>. 2,064,93            | 19.<br>33.                                    |                                       |
| (1) Fede<br>(2) Acc<br>(3) App<br>(4) Def                              | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan   | (b) Book value<br>19,113,14<br>. 2,064,93<br>388,15  | 19.<br>33.<br>52.                             |                                       |
| (1) Fede<br>(2) Acc<br>(3) App<br>(4) Def<br>(5) Def                   | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan erred Rent / Other Liabilities  | (b) Book value  19,113,14 . 2,064,93 388,15 1,267,16 | 19.<br>33.<br>52.<br>54.                      |                                       |
| (1) Fede (2) Acc (3) App (4) Def (5) Def (6) Pos                       | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan   | (b) Book value  19,113,14 . 2,064,93 388,15 1,267,16 | 19.<br>33.<br>52.<br>54.                      |                                       |
| (1) Fede<br>(2) Acc<br>(3) App<br>(4) Def<br>(5) Def<br>(6) Pos        | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan erred Rent / Other Liabilities  | (b) Book value  19,113,14 . 2,064,93 388,15 1,267,16 | 19.<br>33.<br>52.<br>54.                      |                                       |
| (1) Fede<br>(2) Acc<br>(3) App<br>(4) Def<br>(5) Def<br>(6) Pos<br>(7) | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan erred Rent / Other Liabilities  | (b) Book value  19,113,14 . 2,064,93 388,15 1,267,16 | 19.<br>33.<br>52.<br>54.                      |                                       |
| (1) Fede (2) Acc (3) App (4) Def (5) Def (6) Pos (7) (8) (9)           | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan erred Rent / Other Liabilities  | (b) Book value  19,113,14 . 2,064,93 388,15 1,267,16 | 19.<br>33.<br>52.<br>54.                      |                                       |
| (1) Fede<br>(2) Acc<br>(3) App<br>(4) Def<br>(5) Def<br>(6) Pos<br>(7) | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan erred Rent / Other Liabilities  | (b) Book value  19,113,14 . 2,064,93 388,15 1,267,16 | 19.<br>33.<br>52.<br>54.                      |                                       |
| (1) Fede (2) Acc (3) App (4) Def (5) Def (6) Pos (7) (8) (9) (10) (11) | (a) Description of Hability ral income taxes rued Pension liance Stds/Certification Liab erred Compensation Plan erred Rent / Other Liabilities  | (b) Book value  19,113,14 . 2,064,93 388,15 1,267,16 | 19.<br>33.<br>52.<br>54.<br>11.               |                                       |

| Sche               | edule <b>D</b> (Form 990) 2011 American Gas Association 1  | <u>3-0431</u>             | <u>590</u>                 | Page 4       |
|--------------------|--|---------------------------|----------------------------|--------------|
| Par                |  |                           | _                          |              |
| 1                  | Total revenue (Form 990, Part VIII, column (A), line 12)   | L                         | <u> 29,087</u>             |              |
| 2                  | Total expenses (Form 990, Part IX, column (A), line 25)  | L                         | 28,748                     |              |
| 3                  | Excess or (deficit) for the year Subtract line 2 from line 1   | L                         |                            | ,113.        |
| 4                  | Net unrealized gains (losses) on investments   | L                         | -248                       | <u>560.</u>  |
| 5                  | Donated services and use of facilities   | L                         |                            |              |
| 6                  | Investment expenses  | L                         |                            |              |
| 7                  | Prior period adjustments   | L                         |                            |              |
| 8                  | Other (Describe in Part XIV ) See Part XIV   |                           | -4,973                     | 3,695.       |
| 9                  | Total adjustments (net) Add lines 4 through 8  | L                         | -5,222                     | <u>,255.</u> |
| 10                 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9   |                           | -4,883                     | 3,142.       |
| Par                | t XII Reconciliation of Revenue per Audited Financial Statements With Revenue per R  | eturn                     |                            |              |
| 1                  | Total revenue, gains, and other support per audited financial statements   | 1                         | 28,857                     | ,545.        |
| 2                  | Amounts included on line 1 but not on Form 990, Part VIII, line 12.  |                           |                            |              |
| а                  | Net unrealized gains on investments 2a -248, 560   | <u>.</u> ]                |                            |              |
| b                  | Donated services and use of facilities 2b  | <b>」</b>                  |                            |              |
| C                  | Recoveries of prior year grants  | _                         |                            |              |
| c                  | Other (Describe in Part XIV) See Part XIV 214,907  | <u>.</u>                  |                            |              |
| e                  | Add lines 2a through 2d  | 2e                        | -33                        | ,653.        |
| 3                  | Subtract line 2e from line 1   | 3                         | 28,891                     | ,198.        |
| 4                  | Amounts included on Form 990, Part VIII, line 12, but not on line 1  |                           |                            |              |
| а                  | Investment expenses not included on Form 990, Part VIII, line 7b. 4a 30,072  | .]                        |                            |              |
| t                  | Other (Describe in Part XIV ) See Part XIV 4b 165,892  | .]                        |                            |              |
| c                  | : Add lines <b>4a</b> and <b>4b</b>  | 4c                        | 195                        | ,964.        |
| 5                  | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)  | 5                         | 29,087                     | ,162.        |
| Par                | t XIII Reconciliation of Expenses per Audited Financial Statements With Expenses pe  | r Returr                  | 1                          |              |
| 1                  | Total expenses and losses per audited financial statements   | 1                         | 28,932                     | ,884.        |
| 2                  | Amounts included on line 1 but not on Form 990, Part IX, line 25   |                           |                            |              |
| a                  | Donated services and use of facilities 2a  | _                         |                            |              |
| t                  | Prior year adjustments 2b  |                           |                            |              |
| c                  | Other losses 2c  | ] [                       |                            |              |
| c                  | Other (Describe in Part XIV) See Part XIV 2d 214,907   | .]                        |                            |              |
| e                  | Add lines 2a through 2d  | 2e                        | 214                        | ,907.        |
| 3                  | Subtract line 2e from line 1   | 3                         | 28,717                     | ,977.        |
| 4                  | Amounts included on Form 990, Part IX, line 25, but not on line 1:   |                           |                            |              |
| a                  | Investment expenses not included on Form 990, Part VIII, line 7b. 4a 30, 072   | .]                        |                            |              |
| t                  | Other (Describe in Part XIV )  |                           |                            |              |
|                    | : Add lines <b>4a</b> and <b>4b</b>  | 4c                        |                            | ,072.        |
|                    | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)   | 5                         | 28,748                     | ,049.        |
|                    | t XIV   Supplemental Information   |                           |                            |              |
| Com<br>Part<br>any | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also comple additional information | /, lines 1t<br>te this pa | o and 2b,<br>rt to provide |              |
| - <b>-</b> -       | Part X - FIN 48 Footnote   |                           |                            |              |
|                    | The Organization believes that it has appropriate support for any ta   | <u>x posi</u>             | <u>tions</u>               |              |
|                    | taken and therefore, does not have any uncertain tax positions that  | <u>are ma</u>             | <u>terial</u>              | <u>to</u>    |
|                    | the financial statements. At a minimum, the 2008 through 2011 tax ye   | ars_ar                    | e_open_                    | <u>for</u>   |
|                    | examination by taxing authorities.   |                           |                            |              |
|                    |  |                           |                            |              |
|                    |  |                           |                            |              |
|                    |  |                           |                            |              |

| Schedule <b>D</b> (Form 990) 2011                       | American Gas     | Association |      | 13-0431590 | Page <b>5</b>    |
|---|------------------|-------------|------|------------|------------------|
| Schedule <b>D</b> (Form 990) 2011 Part XIV Supplemental | Information (cor | ntınued)    |      |            |                  |
|   |                  |             |      |            |                  |
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# Schedule F (Form 990)

# **Statement of Activities Outside the United States**

OMB No 1545-0047

**2011** 

► Complete if the organization answered 'Yes' to Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

| Name | e or the organization                   |   |  |   | Employer identi   | ication number  |
|------|---|---|--|---|---|---|
| Am   | erican Gas Associa                      | tion                                    |  |   | 13-04315  | 90  |
| Pa   | to Form 990, Part                       | <b>ion on Activiti</b><br>IV, line 14b. | es Outside the                                   | e United States. Complet  | te if the organizatio   | n answered 'Yes'  |
| 1    |   |   |  | substantiate the amount of its election criteria used to award                                  |   |   |
| 2    | For grantmakers. Describe United States | ın Part V the org                       | ganization's proce                               | dures for monitoring the use of   | f its grants and other as   | ssistance outside the   |
| 3    | Activities per Region. (The             | following Part I, I                     | line 3 table can be                              | e duplicated if additional space  | e is needed)  |   |
|      | (a) Region                              | (b) Number of offices in the region     | (c) Number of employees, agents, and independent | (d) Activities conducted in region (by type) (e g , fundraising, program services, investments, | (e) If activity listed in (d) is a program service, describe specific type of | (f) Total<br>expenditures for<br>and investments<br>in region |

| (a) Region  | (b) Number of offices in the region | (c) Number of employees, agents, and independent contractors in region | (d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total<br>expenditures for<br>and investments<br>in region<br>Pt V |
|---|-------------------------------------|--|---|--|---|
| East Asia and                                     |                                     |  |   | IGRC   |   |
| (1) the Pacific                                   |                                     |  | Prog. Serv.   | Conference   | 5,199.  |
| East Asia and                                     |                                     |  |   | IGU PGC D  | •   |
| (2) the Pacific                                   |                                     |  | Prog. Serv.   | Meeting  | 3,602.  |
|   |                                     |  |   | IGU Cnsl/Exec  | <u> </u>  |
| (3) Europe  | 1                                   |  | Prog. Serv.   | Com  | 64,397.   |
|   |                                     |  |   | IGU PGC D  | ,                               |
| (4) Europe  |                                     |  | Prog. Serv.   | Meeting  | 1,976.  |
|   |                                     |  | -   | LNG 17 Prog.   | ,   |
| (5) Europe  |                                     |  | Prog. Serv.   | Comm.  | 2,134.  |
|   |                                     |  |   | Wld Gas Cnf  |   |
| (6) Europe  |                                     |  | Prog. Serv.   | Paper Cm   | 1,860.  |
|   |                                     |  |   | IGU/WGC Bid  |   |
| (7) Europe  |                                     |  | Prog. Serv.   | Meeting  | 22,854.   |
|   |                                     |  |   | World LNG  |   |
| (8) Europe  |                                     |  | Prog. Serv.   | Meetings   | 153.  |
|   |                                     |  |   | Gastech  |   |
| (9) Europe  |                                     |  | Prog. Serv.   | Meeting  | 2,922.  |
|   |                                     |  |   | ASHRAE   |   |
| (10) North America                                |                                     |  | Prog. Serv.   | Conference   | 1,799.  |
|   | 1                                   |  |   | CGA  |   |
| (11) North America                                |                                     |  | Prog. Serv.   | Conference   | 980.  |
|   |                                     |  |   | CGA Safety   |   |
| (12) North America                                | <u> </u>                            |  | Prog. Serv.   | Summit   | 1,437.  |
| <del>, , , , , , , , , , , , , , , , , , , </del> |                                     |  |   | IGU Mtg in   |   |
| (13) South America                                |                                     |  | Prog. Serv.   | Brazil   | 4,385.  |
|   |                                     |  |   |  |   |
| (14)  |                                     |  |   |  |   |
|   |                                     |  |   |  |   |
| (15)  |                                     |  |   |  |   |
|   | 1                                   | _  |   |  |   |
| (16)  |                                     |  |   |  |   |
|   | 1                                   |  |   |  |   |
| (17)  |                                     |  |   |  |   |
| 3a Sub-total                                      |                                     |  |   |  | 113,698.  |
| <b>b</b> Total from continuation sheets to Part I |                                     |  |   |  |   |
| c Totals (add lines 3a and 3b)                    | 0                                   | 0  |   | -  | 113,698.  |
| - 10 tolo (0 00 miles ou alla ob)                 | <u> </u>                            |  |   |  | 110,000.  |

Page 2

13-0431590

 $\stackrel{\bowtie}{\blacktriangle}$ 

American Gas Association

Schedule F (Form 990) 2011

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 Part II can be duplicated if additional space is needed.

(i) Method of valuation (book, FMV, appraisal, other) ō (h) Description or non-cash assistance Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter (g) Amount of non-cash assistance (f) Manner of cash disbursement (e) Amount of cash grant (d) Purpose of grant (c) Region (b) IRS code section and EIN (if applicable) (a) Name of organization 9 (13) € 9 6 (11) (12) (14) € 9 (15) (16) 8 ල <u>@</u> 8

3 Enter total number of other organizations or entities

Schedule F (Form 990) 2011

Page 3

Schedule F (Form 990) 2011 American Gas Association

Partitu Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

| (h) Method of valuation (book, FMV, appraisal, other) |     |     |     |     |     |     |          |     |     |      |      | 1    |      |      |      |      |     |      | Schedule F (Form 990) 2011 |
|---|-----|-----|-----|-----|-----|-----|----------|-----|-----|------|------|------|------|------|------|------|-----|------|----------------------------|
| (g) Description of non-cash assistance                |     |     |     |     |     |     |          |     |     |      |      |      |      |      |      |      |     |      | Schedule F                 |
| (f) Amount of non-cash assistance                     |     |     |     |     |     |     |          |     |     |      |      |      |      |      |      |      |     |      |                            |
| (e) Manner<br>of cash<br>disbursement                 |     |     |     |     |     |     |          |     |     |      |      |      |      |      |      |      |     |      |                            |
| (d) Amount of cash grant                              |     |     |     |     |     |     |          |     |     |      |      |      |      |      |      |      |     |      |                            |
| (c) Number of recipients                              |     |     |     |     |     |     |          |     |     |      |      |      |      |      |      |      |     |      |                            |
| (b) Region  |     |     |     |     |     |     |          |     |     |      |      |      |      |      |      |      |     |      |                            |
| (a) Type of grant or assistance                       | (1) | (2) | (3) | (4) | (5) | (6) | $\sigma$ | (8) | (6) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (1) | (18) | ВАА                        |

| Sche | edule F:(Form 990) 2011 American Gas Association 13-0   | )431590 | Page <b>4</b> |
|------|---|---------|---------------|
| Pai  | t IV Foreign Forms  |         |               |
| 1    | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)  | Yes     | X No          |
| 2    | Did the organization have an interest in a foreign trust during the tax year? If 'Yes,' the organization may be required to file Form 3520, Annual Return To Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A) | Yes     | X No          |
| 3    | Did the organization have an ownership interest in a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)  | Yes     | X No          |
| 4    | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If 'Yes,' the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)                   | Yes     | X No          |
| 5    | Did the organization have an ownership interest in a foreign partnership during the tax year? If 'Yes,' the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships (see Instructions for Form 8865)  | Yes     | X No          |
| 6    | Did the organization have any operations in or related to any boycotting countries during the tax year? If 'Yes,' the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)   | Yes     | X No          |

Schedule F (Form 990) 2011

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| Schedule F.(Form 990   |  | n Gas Associat   | ion  |   | 13-0431590  | Page <b>5</b>                |
|--|--|--|--|---|---|------------------------------|
| Part V Suppler<br>Complet<br>3, colum<br>(accoun<br>recipien | nental Informati<br>te this part to proin (f) (accountin<br>ting method); Pats), as applicable | on<br>ovide the informati<br>g method; amounts<br>art III (accounting r<br>e. Also complete th | on required by Part I<br>s of investments vs e<br>nethod); and Part III,<br>his part to provide an | , line 2 (monitori<br>expenditures per<br>column (c) (esti<br>y additional info | ng of funds); Part<br>region); Part II, lir<br>mated number of<br>rmation (see instru | I, line<br>ne 1<br>uctions). |
| Part I, Line 3f  | - Method of Acc  | counting   |  |   |   |                              |
| Part_ILi   | ne 3 Col (F)   | - Expenditure  | s_included_in_Pa   | <u>rt I are dete</u>  | ermined using t   | the                          |
| accrual_met  | hod.   |  |  |   |   |                              |
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### SCHEDULE J (Form 990)

# Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Employer identification number

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

Complete if the organization answered 'Yes' to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

13-0431590 American Gas Association Part I Questions Regarding Compensation Yes No 1 a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990. Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain 1 b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Х Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director Explain in Part III Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization a Receive a severance payment or change-of-control payment? 4a X b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b c Participate in, or receive payment from, an equity-based compensation arrangement? 4c If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of a The organization? 5 a **b** Any related organization? 5b If 'Yes' to line 5a or 5b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of a The organization? 6a **b** Any related organization? 6b If 'Yes' to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III 7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If 'Yes,' describe in Part III 8 If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

section 53 4958-6(c)?

9 Schedule J (Form 990) 2011

Page 2

Schedule J (Form 990) 2011 American Gas Association

13-0431590

Partil Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable columns (D) and (E) amounts for that individual

|                   | (B) Break                                     | kdown of        | (B) Breakdown of W-2 and/or 1099-MISC   | MISC compensation                         | (C) Retirement and             | (D) Nontaxable | (E) Total of columns                    | (F) Compensation                          |
|-------------------|---|-----------------|---|---|--------------------------------|----------------|---|---|
| (A) Name          | (i) Base compensation                         | uc              | (II) Bonus and incentive compensation   | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits       | (B)(ı)-(D)                              | reported as deferred<br>in prior Form 990 |
| Dave McCurdy      | (1) 783,4                                     | 472.            | 0                                       | 56, 301.                                  | 263, 100.                      | 18,829.        | 1,121,702.                              | 0   |
| 1                 |   | 10<br>I         | 0                                       | 1   | 0                              |                | . 0<br>                                 | 0.  |
| Kevin B. Belford  | (i) 249,                                      | , 588.          | 50,000.                                 | 129,889.                                  | 157, 939.                      | 29, 661.       | 617,077.                                | 0.  |
| 2                 |   | 0               | 0.                                      |   | 0                              |                | <br> <br>                               | . 0                                       |
| Kevin M. Hardardt | (i) $\begin{bmatrix} -204 \\ - \end{bmatrix}$ | - 8807          | <u> </u>                                | 24,511.                                   | 47, 637.                       | 2_2            | 340,830.                                | 0.  |
| 3                 | (ii)  | 0.              | 0.                                      |   | 0.                             |                |   | 0.  |
| Gary W. Gardner   | 7661100                                       | <u>- 806</u> 76 |   | 16,969.                                   | 53,822.                        | 25,098.        | 316,797.                                | 0.  |
| 4                 | (ii)  | 0.              |   |   |                                |                |   | 0.  |
| Lori S. Traweek   | (i) 280,                                      | 000,            | 55,700.                                 | 25, 868.                                  | 48, 192.                       | 7,718.         | 417,478.                                | 0.  |
| 5                 |   | 0.              | 0.                                      |   | 0.                             | ١.             | <br> <br>                               | . 0                                       |
| Paula Gant        | ()242,  | 488.            | 40,000.]_                               | 16,740.                                   | 27, 362.                       | 26, 161.       | 352,751.                                | 0   |
| 9                 | (ii)  | 0.              |   |   |                                |                | <br>                                    | 0.  |
| Christina Sames   | 0 = 700°                                      | $\frac{508}{1}$ | 20,310.                                 | $-\frac{16}{2}$                           | 36, 294.                       | 21,930.        | 295, 848.                               | 0.  |
| 7                 | (ii)  | 0.              |   |   |                                | 0              |   | 0.  |
| Charles H. Fritts | $7\tilde{k} = 84$                             | 758.            | 18,400.]                                | 229, 285.                                 | 37, 108.                       | 13,538.        | 383,089.                                | 0.  |
| 8                 |   |                 |   |   |                                |                | ]                                       | 0.  |
| Richard D. Shelby | $(0)_{194}$                                   | 088             | 58,000.                                 | <u>52,673.</u>                            | 75, 755.                       | 29,528.        | 410,044.                                | .0  |
| 6                 |   | ٥               |   |   | 0.                             | 0.             |   | 0   |
| Laura Sheehan     | $0 - \frac{125}{2}$                           | 882             | 25,000.                                 | 153,395                                   | 6, 334.                        | $-\frac{1}{2}$ | 312,371.                                | .0  |
| 10                | (ii)  | 0               | 0.                                      |   |                                |                |   | 0.  |
| Paul L. Wilkinson | 2 <u>2</u> 5,                                 | 351.            | 27,000.                                 | 18,522.                                   | 80,018.                        | 15,977.        | 366,868                                 | 0   |
| 11                | (ii)  | 0               | 0.                                      | 0.  | ٥                              | 0.             | 0.                                      | 0   |
| Jason K. Rogers   | 170,  | 121 -           | 16,811.                                 | <u>16,673.</u>                            | 38, 677.                       | 11,835.        | 254,117.                                | .0  |
| 12                | - 1   | 0               | 0.                                      | 0.  | 0.                             | 0              |   | 0.  |
| David N. Parker   | $0 - \frac{222}{}$                            | <u>- 585</u>    | 0 1                                     | 0   | 0.                             | 0              | 222, 589.                               | 0   |
| 13                | (i)   | 0               | 0.                                      | 0.  | 0.                             | 0.             |   | 0.  |
| Roger B. Cooper   | 0 - 166                                       | 654.            | 0 - 0 - 1                               | 0   | 0.                             | 0.             | 166,654.                                | 0.  |
| 14                | (ii)  | 0               | 0.                                      | 0.  | 0.                             | 0.             | 0                                       | 0.  |
|                   | ()  | <br> <br> <br>  |   |   |                                |                |   |   |
| 15                | (ii)  |                 |   |   |                                |                |   |   |
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|                   | (ii)  |                 |   |   |                                |                |   | !   |
| ВАА               |   |                 |   | TEEA4102L 01/2                            | 01/24/12                       |                | Sche                                    | Schedule J (Form 990) 2011                |

# Partill Supplemental Information

ą œί 7, and 8 . 69 ба, 5a, 5b, ₹, ₽. 4a က် Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, Part II. Also complete this part for any additional information.

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- <u>-Pt\_1,Line\_1A First\_class\_travel\_ The Chairman\_of\_the Board\_of\_Directors\_and\_</u>
- spouse are authorized for first class travel. The Chairman of the American Gas.
- Association serves on a voluntary basis and contributes a significant amount of time
- traveling in carrying out those duties. It is therefore appropriate during the
- Chairman's tenure that the Association reimburse the Chairman and/or the Chairman's
- company for expenses incurred in the conduct of the Chairman's duties and in
- \_accordance\_with\_AGA's\_travel\_policy.The\_President\_&\_CEO\_is\_eligible\_for\_business
- <u>class travel expenses on flights scheduled for more than 2 1/2 hours. If business</u>
- <u>-class travel is not offered for a specific flight, first class travel expenses may </u>
  - \_be\_reimbursed.
- \_Travel\_for\_Companions\_:\_The\_Association\_recognizes\_that\_there\_will\_be\_occasions\_when
- \_\_\_it\_is\_appropriate\_for\_a\_spouse\_of\_an\_employee\_to\_travel\_on\_behalf\_of\_the
- -- Association. In these cases approval for the travel must be received in advance. AGA
- considers expenses of a traveling spouse to be taxable income to the employee.
- \_\_\_Expenses are added to the employee's W-2 wages in accordance with the law and
- \_\_\_appropriate\_taxes\_are\_withheld.\_\_\_\_\_\_

| Page 3  | ,   |   |                                      | <br>                        | ! | <br>   <br> | !<br>!<br>! |  | <br> <br>                      | <br> <br>                              | <br> | <br> | <br> | <br> |  | <br> |  | ) 2011                            |
|---|---|---|--------------------------------------|-----------------------------|---|-------------|-------------|--|--------------------------------|--|------|------|------|------|--|------|--|-----------------------------------|
| 13-0431590 F  | 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, for        |   |                                      |                             |   |             |             |  |                                |  |      |      |      | )    |  |      |  | Schedule <b>J</b> (Form 990) 2011 |
| Schedule J (Form 990) 2011 American Gas Association | Also complete this part for any additional information. | Part III - Additional Information (continued) | Pt_1,Line_4ACharles_HEritts\$210,000 | <u>Laura Sheehan137,500</u> |   |             |             | <u>Kevin B. Belford</u> <u>100,805</u> | <u>Richard D. Shelby24,966</u> | <u>Paul L. Wilkinson</u> <u>19,217</u> |      |      |      |      |  |      |  | ВАА                               |

### **SCHEDULE L** (Form 990 or 990-EZ)

# **Transactions With Interested Persons**

► Complete if the organization answered
'Yes' on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.
► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047 2011

Open to Public Inspection

Schedule L (Form 990 or 990-EZ) 2011

Department of the Treasury Internal Revenue Service

| Name of the o | organization   |                           |                                |  |                          | 1                     | Employer i          | dentific         | ation nu                  | mber                       |                 |                 |
|---------------|--|---------------------------|--------------------------------|--|--------------------------|-----------------------|---------------------|------------------|---------------------------|----------------------------|-----------------|-----------------|
|               | an Gas Association   |                           |                                |  |                          |                       | 13-04               |                  |                           |                            |                 |                 |
| Part I        | Excess Benefit Transactio Complete if the organization answ      | <b>ns</b> (sectivered 'Ye | tion 50'<br>s' on For          | 1(c)(3) and section m 990, Part IV, line 25        | 501(c)(4<br>5a or 25b, c | ) organı<br>r Form 99 | zations<br>0-EZ, Pa | s only<br>art V, | /).<br>line_40            | <br>ეხ.                    |                 |                 |
| 1             | (a) Name of disqualified person                                  |                           | (b) Description of transaction |  |                          |                       |                     |                  |                           | (c) Cor                    | rected?         |                 |
|               |  |                           |                                |  | (,                       |                       |                     |                  |                           |                            | Yes             | No              |
| (1)           | <del></del>  |                           |                                |  |                          |                       |                     |                  |                           |                            | $oxed{oxed}$    | <u> </u>        |
| (2)           |  |                           |                                |  |                          |                       | <del></del>         |                  |                           |                            | L               |                 |
| (3)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            | ┷               | <u> </u>        |
| (4)           |  | •                         |                                |  |                          |                       |                     |                  |                           |                            | <b></b>         |                 |
| <u>(5)</u>    | · · · · · · · · · · · · · · · · · · ·                            |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| <u>(6)</u>    |  |                           |                                | <del></del>  |                          |                       |                     |                  |                           |                            | <u>↓</u>        | L               |
| 2 Ente secti  | r the amount of tax imposed on the on 4958                       | organiza                  | ition mar                      | nagers or disqualified p                           | ersons dur               | ing the yea           | ar under            | <b>►</b> \$      |                           |                            |                 |                 |
| 3 Ente        | r the amount of tax, if any, on line                             |                           |                                |  | 1                        |                       |                     | ▶\$              |                           |                            |                 |                 |
| Part II       | Loans to and/or From Inter                                       |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
|               | Complete if the organization answer                              | ered 'Yes'                | on Form                        | 990, Part IV, line 26 or                           | Form 990-                | Z, Part V,            | line 38a            |                  |                           |                            |                 |                 |
| (a)           | Name of interested person and purpose                            | (b) Loan<br>the orga      | to or from<br>anization?       | (c) Original principal amount                      | ( <b>d)</b> Ba           | lance due             | (e) In (            | default?         | (f) App<br>by bo-<br>comm | oroved<br>ard or<br>ottee? | (g) W<br>agreer | ritten<br>ment? |
|               |  | То                        | From                           |  |                          |                       | Yes                 | No               | Yes                       | No                         | Yes             | No              |
| (1)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (2)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (3)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (4)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (5)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (6)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (7)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (8)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (9)           |  |                           |                                |  |                          | **                    |                     |                  |                           |                            |                 |                 |
| (10)          |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| Total         |  |                           |                                | ▶ <  | 3                        |                       |                     |                  |                           |                            |                 |                 |
| Part III      | Grants or Assistance Bene<br>Complete if the organization answer |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
|               | (a) Name of interested person                                    |                           |                                | ship between interested person<br>the organization | n and                    |                       | (c) Amoun           | t and ty         | oe of as                  | sistance                   | e<br>e          |                 |
| (1)           | · · · · · ·  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (2)           |  |                           |                                | <del></del>  |                          |                       |                     |                  |                           |                            |                 |                 |
| (3)           |  |                           |                                |  |                          | -                     |                     |                  |                           |                            |                 |                 |
| (4)           |  |                           |                                | • • •  |                          | <del></del>           |                     |                  |                           |                            |                 |                 |
| (5)           |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (6)           |  | 1                         |                                |  |                          |                       | •                   |                  |                           |                            |                 |                 |
| (7)           |  |                           |                                |  |                          | <del></del>           |                     |                  |                           |                            |                 |                 |
| (8)           |  |                           |                                |  |                          | <del></del>           |                     |                  |                           |                            |                 |                 |
| (9)           |  | <del></del>               |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |
| (10)          |  | 1                         |                                |  | <del></del> †            |                       |                     |                  |                           |                            |                 |                 |
|               |  |                           |                                |  |                          |                       |                     |                  |                           |                            |                 |                 |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

| Complete if the organization answere    | d 'Yes' on Form 990, Part I                        | V, line 28a, 28b, or 28d | ·                               |               |            |  |
|---|--|--------------------------|---------------------------------|---------------|------------|--|
| (a) Name of interested person           | interested person and the transaction organization |                          |                                 |               |            |  |
|   | organization                                       |                          |                                 | Yes           | No         |  |
| (1) David N. Parker                     | Retired CEO  | 222,589.                 | Ind. Contr. Arrangemnt          |               | X          |  |
| (2) Roger B. Cooper                     | Retired Key EE                                     | 166,654.                 | Ind. Contr. Arrangemnt          |               | X          |  |
| (3) American Gas Foundation             | See Part V   | 106,572.                 | See Part V                      |               | Х          |  |
| (4)                                     |  |                          |                                 |               |            |  |
| (5)                                     |  |                          |                                 |               |            |  |
| (6)                                     |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |
| (8)                                     |  |                          |                                 | -             |            |  |
| (9)<br>(10)                             |  |                          |                                 |               |            |  |
| Part V Supplemental Information         |  |                          |                                 | <u> </u>      |            |  |
| Complete this part to provide additiona | I information for responses                        | to questions on Sched    | lule L (see instructions).      |               |            |  |
|   | •  | <u> </u>                 |                                 |               |            |  |
| Supplemental Information                |  |                          |                                 |               |            |  |
| 1) To 3 do 2 do 2                       |  |                          |                                 |               |            |  |
| 1) Individual                           |  |                          |                                 |               |            |  |
| 2) Firm Name - Cleveland F              | Park Policy Consu                                  | lting, LLC.              |                                 |               |            |  |
|   | . 41.11.11.11.11.11.11.11.11.11.11.11.11.1         |                          |                                 | <b>-</b>      |            |  |
| 3B) The American Gas Founda             | tion (the Founda                                   | tion) is a sep           | <u> parate 501(c)(3) non-pr</u> | ofit          |            |  |
|   |  |                          |                                 |               |            |  |
| <u>organization formed to fost</u>      | er and promote t                                   | he advancement           | <u>of education concerni</u>    | <u>ng t</u> i | <u>he</u>  |  |
|   |  | . 1 ! 5!                 |                                 |               |            |  |
| <u>distribution and transmissi</u>      | <u>on of natural ga</u>                            | s by providing           | [ training, educational         |               |            |  |
| programs and conferences, a             | and conducting re                                  | search on ener           | gy and environmental i          | ssue          | s.         |  |
|   |  |                          |                                 |               |            |  |
| The Foundation shares some              | of the same boar                                   | d members with           | the Organization, but           | _is_:         | not_       |  |
| controlled by the Organizat             | ion.   |                          |                                 |               |            |  |
| 3D) The Organization provid             | les the Foundatio                                  | n with certair           | general and administr           | ativ          | <b>e</b>   |  |
|   |  | T WE CIT DOLLOWER        | - Jenerar and daministry        | 4017          |            |  |
| services necessary for the              | performance of i                                   | ts programs. T           | The cost of these servi         | ces_          | <u>and</u> |  |
| expenses are governed by ar             | administrative_                                    | services agree           | ement between the Organ         | <u>izat</u>   | <u>ion</u> |  |
| and the Foundation.                     |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |
|   |  |                          |                                 | <b>-</b>      |            |  |
|   |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |
|   |  |                          |                                 |               |            |  |

## SCHEDULE O (Form 990 or 990-EZ)

# Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

2011

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service

Name of the organization

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

| American Gas Association                                | 13-0431590                    |
|---|-------------------------------|
| Form 990, Part I, Line 1 - Organization's Mission       |                               |
| Approved by the AGA Board on 9/15/09.                   |                               |
| The American Gas Association represents companies deliv | ering natural gas to          |
| customers to help meet their energy needs. AGA members_ | are committed to delivering   |
| natural gas_safely, reliably, cost-effectively and in a | n environmentally responsible |
| way. AGA advocates the interests of its members and the | ir customers, and provides    |
| information and services promoting efficient demand and | supply growth, and            |
| operational excellence, in the safe, reliable and effic | ient delivery of natural gas. |
| Form 990, Part III, Line 1 - Organization Mission       |                               |
| Approved by the AGA Board on 9/15/09.                   |                               |
| The American Gas Association represents companies deliv | ering natural gas to          |
| customers to help meet their energy needs. AGA members  | are committed to delivering   |
| natural gas safely, reliably, cost-effectively and in a | n environmentally responsible |
| way. AGA advocates the interests of its members and the | ir customers, and provides    |
| information and services promoting efficient demand and | supply growth, and            |
| operational excellence, in the safe, reliable and effic | ient delivery of natural gas. |
|   |                               |
| To further this mission, AGA:                           |                               |
| Focuses on the advocacy of natural gas issues that are  | priorities for the membership |
| and that are achievable in a cost effective way.        |                               |
|   |                               |
| Promotes growth in the efficient use of natural gas on  | behalf of natural gas         |
| utilities, and the customers the industry serves, by em | phasizing before a variety of |
| audiences the attributes of natural gas as a clean, abu | ndant, efficient and secure   |
| energy_source_that_is_recognized_as_part_of_the_solutio | n to the nation's             |
| environmental and energy efficiency goals.              |                               |

| Schadula <b>0</b> ./Form 990 or 990 E7) 2011                   | Dave                          |
|--|-------------------------------|
| Schedule O·(Form 990 or 990-EZ) 2011  Name of the organization | Page 2                        |
| American Gas Association                                       | 13-0431590                    |
| Form 990, Part III, Line 1 - Organization Mission              |                               |
|  |                               |
| Encourages, facilitates, and assists members in sharing        | g_information_designed_to     |
| achieve_operational_excellence_by_improving_their_safet        | cy, security, reliability,    |
| efficiency, and environmental and other performance met        | rics; Assists members in      |
| managing and responding to customer energy needs, regul        | latory trends, natural gas    |
| markets, capital markets and emerging technologies; fac        | cilitates the identification  |
| of, and advocates for, regulatory constructs and busine        | ess models that provide       |
| members the opportunity to remain financially viable, w        | while allowing them to grow.  |
| Collects, analyzes and disseminates information on a ti        | imely basis to opinion        |
| leaders, policy makers and the public about the benefit        | s provided by energy          |
| utilities and the natural gas industry.                        |                               |
|  |                               |
| Encourages the identification, development, commerciali        | zation, demonstration and     |
| regulatory acceptance of end-use technologies that will        | allow natural gas             |
| applications to successfully compete in the market place       | ce.                           |
|  |                               |
| Delivers measurable value to AGA members.                      |                               |
| Form 990, Part III, Line 4a - Program Service Accomplishments  |                               |
| PUBLIC AFFAIRS.  |                               |
|  |                               |
| AGA has in place a Public Affairs program to monitor fe        | ederal legislative activities |
| and to discuss with members of Congress and their staff        | the views of ACA members on   |

and to discuss with members of Congress and their staff the views of AGA members on these activities. AGA's government relations efforts play a key role in protecting the interests of the natural gas utility and its customers from proposed legislation that inadvertently or otherwise could have serious impacts on gas supply, the cost of gas service, reliability and/or safety.

| Schedule <b>0</b> ⋅(Form 990 or 990-EZ) 2011                    | Page 2                         |
|---|--------------------------------|
| Name of the organization  | Employer identification number |
| American Gas Association  | 13-0431590                     |
| Form 990, Part III, Line 4a - Program Service Accomplishments   |                                |
| - Low Income Home Energy Assistance Program (LIHEAP): AGA's onc | going effort with              |
| Congress to obtain funding for the federal Low Income Home Ener | gy Assistance Program          |
| resulted in final FY 2012 appropriations of \$3.5 billion. This | program is essential           |
| in_reducing the financial burden of those on low and fixed inco | omes as they provide           |
| themselves_with_needed_basic_energy_services                    |                                |
|   |                                |
| - Pipeline Safety Reauthorization: AGA's natural gas utility me | embers are committed to        |
| operating their systems with the utmost safety, security and re | eliability. Operational        |
| excellence is our industry's highest priority, and we take seri | ously our                      |
| responsibility to meet the need of our more than 65 million cus | tomers nationwide. In          |
| great part due to AGA's engagement, December 2011 marked an imp | oortant victory when           |
| both Chambers of Congress passed unanimously the Pipeline Safet | y, Regulatory                  |
| Certainty and Job Creation Act of 2011. The passage of this bil | l is a high                    |
| achievement for AGA and is a testament to AGA's ability to work | with legislators               |
| regarding reasonable approaches to the natural gas issues criti | cal to our members'            |
| success   |                                |
| Form 990, Part III, Line 4b - Program Service Accomplishments   |                                |
| OPERATIONS & ENGINEERING.                                       |                                |
|   | · <b></b>                      |
| The Operations and Engineering Section includes 13 technical co | ommittees whose work           |
| is overseen by a Managing Committee. These committees focus on  | helping natural gas            |
| utilities achieve operational excellence in the safe, reliable  | and efficient                  |
| delivery of natural gas.  |                                |

The thirteen technical committees are: 1.) Corrosion Control Committee;

| Name of the organization American Gas Association                     | Employer identification number 13-0431590 |
|---|---|
| Form 990, Part III, Line 4b - Program Service Accomplishments         | 113 0431390                               |
| 2) Distribution Construction and Maintenance Committee; 3) Dist       | ribution Measurement                      |
|   |   |
| Committee; 4) Distribution & Transmission Engineering Committee       | e; 5) Environmental                       |
| Matters Committee; 6) Gas Control Committee; 7) Natural Securi        | ty Committee; 8)                          |
| Plastic Materials Committee; 9) Safety and Occupational Health        | Committee; 10)                            |
| Supplemental Gas Committee; 11) Transmission Measurement Commi        | ttee 12) Underground                      |
| Storage Committee; and 13) Utility and Customer Field Services        | Committee.                                |
|   |   |
| The Operations and Engineering Section facilitates the exchange       | e_of_information_among                    |
| peers in other companies in order to better serve their custome       | ers. The 2011                             |
| information exchanges included:                                       |   |
|   |   |
| - Best Practices Program for Distribution, Transmission and Su        | oplemental Gas: AGA's                     |
| Best Practices Program is an effort to identify procedures of         | superior performing                       |
| gas industry companies and innovative work practices that can l       | oe used to improve                        |
| participants' operations. It focuses on improving the safety as       | nd efficiency of gas                      |
| distribution system construction, maintenance, operation and in       | nspection.                                |
|   |   |
| - Operations Safety: Conducted the fifth annual Safety Summit         | and other topical                         |
| safety forums and published materials to identify and promote         | leading safety                            |
| practices.  |   |
|   |   |
| - The SOS Program: Allows individual members to send operations       | ally related inquiries                    |
| to their peers in member companies to better understand how otl       | ners are addressing a                     |
| particular issue/challenge. In 2011, this program facilitated         | 32 member company                         |
| requests for operations-related information on such issues as         | welder's eye                              |
| protection, right of way management practices and learning management | agement systems.                          |

| Name of the organization  | Employer identification number |
|---|--------------------------------|
| American Gas Association  | 13-0431590                     |
| Form 990, Part III, Line 4b - Program Service Accomplishments   |                                |
| - Operational Efficiency: A record 1,500 attendees participated | l in the annual                |
| Operations Conference; held roundtables on Distribution Integri | ty Management Program          |
| technologies, excavation damage, leak management and supplement | al gas.                        |
| Form 990, Part III, Line 4c - Program Service Accomplishments   |                                |
| POLICY, PLANNING & REGULATORY AFFAIRS.                          |                                |
|   |                                |
| AGA's Policy, Planning and Regulatory Affairs Section work in 2 | 011 affected: the              |
| dissemination of information and analysis of the economic and p | hysical condition of           |
| the natural gas industry; the state and federal regulatory regi | mes_under_which                |
| natural gas utilities are directly regulated; and securing reco | gnition of the                 |
| benefits of natural gas in federal energy, environmental and em | issions policies.              |
|   |                                |
| The Section's Policy Analysis Group provided a vast array of da | ta about all aspects           |
| of the natural gas industry and collected and compiled it in re | ady-reference form.            |
| Among the 2011 publications were: GAS FACTS; Heating/Cooling De | gree-Day Statistics;           |
| and the Natural Gas Market Indicators bi-weekly report.         |                                |
|   |                                |
| AGA also undertook a wide range of analyses on environmental, f | inancial, gas supply,          |
| gas demand, consumer cost, capital requirements, resource effic | iency and other                |
| issues facing the gas industry. These analyses assisted the gen | eral public, members           |
| and other decision-makers in resolving the country's current en | ergy problems and in           |
| establishing public policies that will be in the nation's best  | interest.                      |
|   |                                |
| The Section's Regulatory Affairs Group includes two committees  | that address                   |
| respective state and federal regulatory regimes under which mos | t AGA members are              |
| regulated: the Rate Committee and the Federal Energy Regulatory | Commission                     |
|   |                                |

| Name of the organization  | Employer identification number |
|---|--------------------------------|
| American Gas Association  | 13-0431590                     |
| Form 990, Part III, Line 4c - Program Service Accomplishments       |                                |
|   |                                |
| Regulatory Committee (FERC).  |                                |
|   |                                |
| The Rate Committee has developed and maintains an annual rate       | fundamentals training          |
| course and textbook that is used by many member companies and       | regulatory agencies in         |
| their_training_programs. It also developed and distributed reg      | ular_publications_on           |
| state regulatory proceedings and decisions and general rate de      | sign principals and            |
| innovations.  |                                |
|   |                                |
| In 2011, AGA successfully represented the interests of its mem      | pers with the FERC.            |
| For example, AGA successfully urged FERC to revise a proposal       | that would have                |
| prevented_utilities_with_multiple_affiliates_from_fully_partic      | ipating in pipeline            |
| capacity markets.   |                                |
| Form 990, Part III, Line 4d - Other Program Services Description    |                                |
| CORPORATE AFFAIRS PROGRAMS.   |                                |
|   |                                |
| Coordinates recruitment and retention of current or potential       | AGA member companies;          |
| conducts outreach to the financial community to enhance their       | inderstanding of key           |
| issues affecting gas utilities and provides support services for    | or AGA's committee             |
| meetings and conferences.   |                                |
|   |                                |
| GENERAL COUNSEL PROGRAMS.   |                                |
|   |                                |
| The Office of General Counsel assists member company attorneys      | in more effectively            |
| performing their duties, thereby helping those companies operations | ce more efficiently.           |
| For example, AGA offers litigation alerts, legal forums and wor     | rkshops, antitrust             |
| compliance programs, assistance to members in potentially prece     | edent setting                  |

| Name of the organization   | Employer identification number |
|--|--------------------------------|
| American Gas Association   | 13-0431590                     |
| Form 990, Part III, Line 4d - Other Program Services Description               |                                |
| litigation, as well as, analyses and legal summaries.                          |                                |
|  |                                |
| INDUSTRY FINANCE & ADMINISTRATIVE PROGRAMS.                                    |                                |
|  | · <b></b>                      |
| The Financial and Administrative group develops and implements                 | programs in the                |
| follwing areas: accounting, customer service, human resources,                 | risk management and            |
| information technology. These programs help member companies or                | perate more                    |
| efficiently. For example, in the customer service area, AGA's I                | Oata Source is the             |
| utility industry's premier tool for benchmarking customer servi                | ce programs. Subjects          |
| covered include: call centers, energy assistance programs, bill                | ing and meter                  |
| reading. A powerful online search engine enables members to ret                | rieve data                     |
| efficiently, thereby increasing employee productivity. AGA spor                | sors accounting                |
| workshops and training programs on cutting edge issues facing o                | our member companies.          |
|  |                                |
| Form 990, Part VI, Line 1a - Explanation of Delegated Broad Authority to Commi | ttee                           |
| The Association's bylaws, under Article VII, Section 2 provides                | that the Board of              |
| Directors may appoint an Executive Committee. The Executive Com                | mittee is elected by           |
| the entire Board and may exercise certain powers of the Board of               | during the intervals           |
| between meetings of the Board. The Executive Committee is gener                | ally comprised of the          |
| Board Officers and not less than 7 other members of the Board.                 | AGA board members are          |
| executives of AGA full members.  |                                |
|  |                                |
| Part VI, Line 1b - The eight (8) non-independent non-compensate                | d volunteer AGA Board          |
| members reflected in response to Part I, questions 3 and 4, and                | Part VI, Section A,            |
| questions la and lb, are non-compensated volunteer members of t                | he American Gas                |
| Foundation board. Aga has an agreement with the American Gas Fo                | undation to provide            |

Employer identification number

| American Gas Association   | 13-0431590                     |
|--|--------------------------------|
| Form 990, Part VI, Line 1a - Explanation of Delegated Broad Authority to | Committee (continued)          |
| it management and administrative services.                               |                                |
| Form 990, Part VI, Line 6 - Explanation of Classes of Members or Sha     | ireholder                      |
| The Association has five classes of members under Arti                   | cle III of it's Bylaws. Full   |
| members include United States gas distribution public                    | and municipal utilities and    |
| have voting rights. Limited, Associates, International                   | members and International      |
| Affiliates can participate on certain committees, take                   | advantage of educational       |
| opportunities and participate in other applicable acti                   | vities.                        |
| Form 990, Part VI, Line 7a - How Members or Shareholders Elect Gov       | erning Body                    |
| The Association is a membership organization and Full                    | members nominate and elect     |
| members of the Board of Directors (the Associations pri                  | ncipal governing body) at the  |
| Association's Annual Meeting.  |                                |
| Form 990, Part VI, Line 7b - Decisions of Governing Body Approval by M   | lembers or Shareholders        |
| The members of the Association make certain decisions,                   | such as, the election of the   |
| principal governing body (Board of Directors) as outline                 | ed in the organization's       |
| bylaws at the annual or special meetings of the Association              | ation. Special meetings may be |
| called by the membership to address any issues or ques                   | tions.                         |
| The Association's governing bodies are active in a number 1              | ber of ways. The Association   |
| members elect a Board of Directors (BOD) from the the members            | embership. Committees related  |
| to financial oversight, compensation and governance are                  | e established by the BOD.      |
| These include the Executive Committee, Board Finance Co                  | ommittee, Board Audit          |
| Committee(CEOs and/or CPAs from member companies, some                   | with public accounting         |
| backgrounds) and Board Compensation Committee (BOD Chai:                 | r, Vice Chair,2nd Vice         |
| Chair, and other BOD members usually with leadership ro                  | les in the Association). The   |
| Audit Committee Chair is a member of the Board of Direction              | ctors and provides regular     |
| reports of the Audit Committee to the Board of Director                  | rs.                            |
|  |                                |

| Name of the organization  American Gas Association                             | Employer identification number 13-0431590 |
|--|---|
|  | 113-0431390                               |
| Form 990, Part VI, Line 11b - Form 990 Review Process                          |   |
| The Association's internal process for review of tax forms is e                | extensive. For the                        |
| Form 990, the Association's Controller(also a CPA) drafts the                  | form_with_input_from                      |
| the staff review group(SRG), composed of appropriate staff offi                | cers and accountants.                     |
| A draft 990 is then provided to the outside auditing firm, the                 | CEO, the Chief                            |
| Financial Officer(CFO), the General Counsel and others. The Cor                | ntroller then has                         |
| responsibility to circulate the comments to the SRG and incorpo                | prate_appropriate                         |
| corrections into the 990. The final draft is then prepared for                 | SRG approval and                          |
| provided to the Audit Committee. The CFO reviews the 990 with t                | the Audit Committee.                      |
| The Audit Committee Chairman reports on this review to the Boar                | d of Directors. The                       |
| 990 is provided to the Board of Directors before it is filed.                  |   |
| Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Con | flicts                                    |
| The organization has new employees review and sign a statement                 | of compliance with                        |
| the conflict of interest policy at the time of hiring. All empl                | oyees and Board                           |
| members have a continuing duty to report any actual or potentia                | l conflict of                             |
| interest in accordance with the policy and annually sign a stat                | ement of compliance.                      |
| New Board Members (NBM) attend a Board orientation session with                | the organization's                        |
| Chairman, President, Chief Financial Officer, General Counsel a                | and others where the                      |
| Association's policies are reviewed. NBMs make a declaration of                | any potential                             |
| conflict of interest. All Board members have a continuing duty                 | to report any actual                      |
| or potential conflict. The potential conflicts for Board member                | s, officers,                              |
| employees and others are reviewed by the Association's CEO, Gen                | eral Counsel, CFO and                     |
| Human Resources Director and a schedule is prepared and furnish                | ed to the independent                     |
| auditors and made available to the AGA Audit Committee. More de                | tail is provided in                       |
| the policy.  |   |
|  |   |
|  |   |

Employer identification number

| American Gas Association                               | 13-0431590   |
|--|--|
| Form 990, Part VI, Line 15a - Compensation Review & Ap | proval Process for CEO, Exec. Dir., or Top Mgtment |
| The CEO's compensation is first discussed by           | y the Board Compensation Committee with            |
| an independent consulting firm specializing            | in_non-profit_organizations_to_determine           |
| the_Board_Compensation_Committee's_recommen            | dation to the Board of Directors. The              |
| Chairman of the Board then presents the rec            | commendations and reasons for the CEO              |
| compensation_adjustment, if any, for a vote            | by the full Board. Contemporaneous                 |
| substantiation_of_the_deliberations,_decisi            | ons and Board of Directors action is               |
| maintained in the Human Resources files and            | the minutes of the Compensation                    |
| Committee.   |  |
| Form 990, Part VI, Line 15b - Compensation Review & Ap | proval Process for Officers & Key Employees        |
| The Association uses a multifaceted approac            | h to determining compensation for it's             |
| CEO, officers and employees. This includes             | establishing written position                      |
| descriptions, salary ranges for positions,             | setting position goals, providing written          |
| performance evaluations, measurement of per            | formance, quarterly, semi-annual or                |
| annual goal review, and contemporaneous sub            | stantiations of the process. The                   |
| Association's current compensation policy d            | ated November 30, 2011 describes the               |
| process in more detail. The Association als            | o retains an independent compensation              |
| consulting firm to advise the Board Compens            | ation Committee and officers.                      |
| Compensation adjustments usually are recomm            | ended by supervisors and approved by               |
| managers, directors and/or officers. Adjust            | ments must also be approved by the Human           |
| Resources Director. Officer's individual sa            | lary adjustments are recommended to the            |
| Board Compensation Committee by the CEO, mu            | st be approved by the Board Compensation           |
| committee after review, and reported to the            | Board of Directors.                                |
| Form 990, Part VI, Line 19 - Other Organization Docum  | ents Publicly Available                            |
| The organization makes the information avai            | lable in a number of ways. The                     |
| organization's governing documents are avai            | lable on AGA's website(www.aga.org) under          |
| "About AGA." The conflict of interest polic            | y is also available under "About AGA."             |

| Schedule <b>Q</b> (Form 990 or 990-EZ) 2011                                     | Page 2                         |
|---|--------------------------------|
| Name, of the organization   | Employer identification number |
| American Gas Association  | 13-0431590                     |
| Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available (c | continued)                     |
| Financial Statements are provided to the entire Board and other                 |                                |
| basis. Annual audited financial statements are provided to the                  | entire membership.             |
| Financial, governance and other information can also be obtained                | ed from the                    |
| Association electronically by request under "Contact Us" on the                 | e website or by mail.          |
|   |                                |
|   |                                |
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|   |                                |
|   |                                |
|   |                                |

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

 Complete if the organization answered 'Yes' to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 Attach to Form 990. • See separate instructions. Related Organizations and Unrelated Partnerships

201

OMB No 1545-0047

Open to Public Inspection

(g) Sec 512(b)(13) controlled entity? (f)
Direct controlling entity ş Identification of Related Tax-Exempt Organizations (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had Yes × Employer identification number (f) Direct controlling entity 13-0431590 N/A (e) End-of-year assets (e)
Public charity status
(if section 501(c)(3)) Part I Identification of Disregarded Entities (Complete of the organization answered 'Yes' to Form 990, Part IV, line 33.) (d) Total income (d) Exempt Code section 527 (c) Legal domicile (state or foreign country) Legal domicile (state or foreign country) Ы (b) Primary activity one or more related tax-exempt organizations during the tax year.) Political Action (b) Primary activity Committee BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990. (a) Name, address, and EIN of disregarded entity American Gas Assn. PAC C00007450 400 North Capitol Street, NW ... (a) (a) Name, address, and EIN of related organization American Gas Association -----Name of the organization Part II E 읃 ଫ୍ର **€** 8 3 ଫ୍ର

Schedule **R** (Form 990) 2011

TEEA5001L 09/08/11

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13-0431590

Schedule R (Form 990) 2011 American Gas Association

(k) . Percentage ownership Schedule **R** (Form 990) 2011 Percentage ownership Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered 'Yes' to Form 990, Part IV, Inne 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 (i) General or managing partner? (g) Share of end-of-year assets ž Yes Code V-UBI amount in box 20 of Schedule K-1 (For a fear and a fear a fea (f) Share of total income (h)
Disproportionate
allocations? ŝ Yes Legal domicile Direct Type of entity (State or foreign controlling entity (C corp, S corp, country) or trust) (g) Share of end-of-year assets because it had one or more related organizations treated as a partnership during the tax year. (f) Share of total income TEEA5002L 05/24/11 (e)
Predominant
income (related,
unrelated, excluded
from tax under
sections 512-514) Primary activity (d)
Direct
controlling entity (c) Legal domicile (state or foreign country) (a) Name, address, and EIN of related organization (b) Primary activity Name, address, and EIN of related organization e Park 111 1 ı BAA 더 Ø 8 ଞ୍ଚ 3 <u>ල</u>

|   |                            |                         |   | L             |
|---|----------------------------|-------------------------|---|---------------|
|   | :                          | •                       | Yes                                       | ğ             |
|   | ations listed in Parts II  | <u>`</u>                |   |               |
| a Receipt of (I) interest (II) annuities (III) royalties or (IV) rent from a controlled entity  |                            |                         | e<br>E                                    | ×             |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)  |                            |                         | ٦<br>م                                    | ×             |
| c Gift, grant, or capital contribution from related organization(s)   |                            |                         | 10  | ×             |
| <b>d</b> Loans or loan quarantees to or for related organization(s)   |                            |                         | 19  | ×             |
| <b>e</b> Loans or loan quarantees by related organization(s)  |                            |                         | 1 4                                       | ×             |
|   | -                          |                         |   | 4             |
| ( Sale of accets to related organization(s)   |                            |                         |   | >             |
| oale or assets to related organization(s)   |                            |                         | =   | < :           |
| g Purchase of assets from related organization(s)   |                            |                         | 19  | ×             |
| h Exchange of assets with related organization(s)   |                            |                         | <b>-</b>                                  | ×             |
| i Lease of facilities, equipment, or other assets to related organization(s)  |                            |                         | 1i  | ×             |
|   |                            |                         |   |               |
| j Lease of facilities, equipment, or other assets from related organization(s)  |                            |                         | 1 j                                       | ×             |
| k Performance of services or membership or fundraising solicitations for related organization(s)  |                            |                         | 1<br>K                                    | ×             |
| I Performance of services or membership or fundraising solicitations by related organization(s)   |                            |                         | -   | ×             |
| m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)   |                            |                         | E.  |               |
| n Sharing of paid employees with related organization(s)  |                            |                         | 1n  | ×             |
|   |                            |                         |   | - 1           |
| o Reimbursement paid to related organization(s) for expenses  |                            |                         | 10  | ×             |
| p Reimbursement paid by related organization(s) for expenses  |                            |                         | 1p  | ×             |
|   |                            |                         |   | ,             |
| <b>q</b> Other transfer of cash or property to related organization(s)  |                            |                         | 19  | ×             |
| r Other transfer of cash or property from related organization(s)   |                            |                         |   | ×             |
| 2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds | ng covered relationship    | s and transaction three | splods                                    |               |
| (a) Name of other organization  | (b) Transaction type (a-r) | (c)<br>Amount involved  | (d) Method of determining amount involved | mınıng<br>ved |
|   |                            |                         |   |               |
| (1) See Part VII.   |                            |                         |   |               |
| (2)   |                            |                         |   |               |
|   |                            |                         |   |               |
| (3)   |                            |                         |   |               |
| (4)   |                            |                         |   |               |
|   |                            |                         |   |               |
| (5)   |                            |                         |   |               |
| (9)   |                            |                         |   |               |
| BAA TEAS003L 05/24/11   |                            | Scher                   | Schedule R (Form 990) 2011                | 1100          |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) (b) Name, address, and EIN of entity Primary activity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under | (e) Are all pa sectic 501(c) organizat | (f)<br>Share of<br>total income | (g) Share of end-of-year assets | h)<br>ropor-<br>nate<br>ations? | Code V-UBI<br>amount in box<br>20 of Schedule<br>K-1<br>Form (1065) | General or<br>managing<br>partner? | (K) Percentage g ownership |
|---|----------------------|---|---|--|---------------------------------|---------------------------------|---------------------------------|---|------------------------------------|----------------------------|
|   |                      |   | section 512-514)  | Yes No                                 |                                 |                                 | Yes No                          |   | Yes No                             |                            |
| (1)   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   | ·-                   |   |   |  |                                 |                                 |                                 |   |                                    |                            |
| _(2)  |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   | :                    |   |   |  | •                               |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
| (3)   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   | ·                    |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   | - <del>-</del>       |   |   |  |                                 |                                 |                                 |   |                                    |                            |
| <u>(4)</u>  |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   | •                    |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   | -                    |   |   |  |                                 |                                 |                                 |   |                                    |                            |
| (5)   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
| (9)   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
| <u></u>   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 | _                               |   |                                    |                            |
| (8)   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |
|   |                      |   |   |  |                                 |                                 |                                 |   | <del></del>                        |                            |
| ВАА   |                      |   | ₽<br>P  | TEEA5004L 05/24/11                     |                                 |                                 |                                 | Sched   | ule R (For                         | Schedule R (Form 990) 2011 |
|   |                      |   |   |  |                                 |                                 |                                 |   |                                    |                            |

| 7 | n | 1 | 1 |
|---|---|---|---|
| Z | u |   |   |

# Schedule C, Part IV - Supplemental Information

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Client AGA2011

**American Gas Association** 

13-0431590

11/09/12

12 25PM

### Schedule C, Part I-C, Line 5 Section 527 Political Organizaitons

|   |  |                    | Amount Paid Fr. Internal | Amount Of Pol. Contrs. |
|---|--|--------------------|--------------------------|------------------------|
| Name<br>GASPAC                          | Address 400 North Capitol St., NW Washington, DC 20001 | FEIN<br>13-0431590 | Funds                    | Received<br>33,429.    |
| Democratic<br>Governors'<br>Association | 1401 K Street, NW<br>Washington, DC 20005              | 52-1304889         | 20,000.                  |                        |
| Friends of Rob<br>McKenna               | PO Box 52866<br>Bellevue, WA 98015                     | 83-0377709         | 1,500.                   |                        |
| GOPAC                                   | 1101 16th Street, NW<br>Washington, DC 20036           | 52-1237780         | 12,285.                  |                        |
| Haley's Leadership<br>PAC               | PO Box 33045<br>Washington, DC 20033                   | 27-1410346         | 1,000.                   |                        |
| McDaniel Leadership<br>PAC              | PO Box 250358<br>Little Rock, AR 72225                 | 01-0752730         | 500.                     |                        |
| Olens for Attorney<br>General           | PO Box 7<br>Marietta, GA 30061                         | 37-1583098         | 1,000.                   |                        |
| Republican<br>Governors'<br>Association | 1747 Penn. Avenue, NW<br>Washington, DC 20006          | 52-1174414         | 20,000.                  |                        |
| Republican St.<br>Leadership Committee  | 1201 F Street, NW<br>Washington, DC 20004              | 05-0532524         | 22,500.                  |                        |
| The Nebraska<br>Republican Party        | 1610 N Street<br>Lincoln, NE 68508                     | 47-0249795         | 1,000.                   |                        |
| Zoeller for Attorney<br>General         | PO Box 55763<br>Indianapolis, IN 46205                 | 80-0213721         | 1,000.                   |                        |

| 2011   | Schedule D, Part XIV - Supplemental Info                                     | rmation Page 6  |
|--|--|---|
| Client AGA2011                               | American Gas Association   | 13-043159   |
| 11/09/12<br>Schedule D, Par<br>Other Changes | rt XI, Line 8<br>In Net Assets Or Fund Balances                              | 12 25PM   |
|  | removal of AGA PAC Net Assets from Statements.<br>counting Standards No.158. | $ \begin{array}{c} \$ & 15,172. \\  & -4,988,867. \\ \$ & -4,973,695. \end{array} $ |
| Schedule D, Par<br>Other Revenue             | ત XII, Line 2d<br>Included In F/S But Not Included On Form 990               |   |
| AGA PAC Conti<br>Net Rental Lo               | ributions not incl. in 990.<br>osses   | $\begin{array}{cccccccccccccccccccccccccccccccccccc$                                |
| Schedule D, Par<br>Other Revenue             | t XII, Line 4b<br>Included On Form 990 But Not Included In F/S               |   |
|  | ncome in excess of nated spending allocation.                                | Total \$ 165,892.   |
| Schedule D, Par<br>Other Expenses            | t XIII, Line 2d<br>And Losses Per Audited F/S                                |   |
| AGA PAC Exper<br>Net Rental Lo               | nses not included in 990.<br>osses.  | $\begin{array}{cccccccccccccccccccccccccccccccccccc$                                |
|  |  |   |
|  |  |   |
|  |  |   |
|  |  |   |
|  |  |   |
|  |  |   |

2011

## **Schedule O - Supplemental Information**

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**Client AGA2011** 

**American Gas Association** 

13-0431590

11/09/12

12 26PM

Form 990, Part XI, Line 5 Other Changes in Net Assets or Fund Balances

Financial Accounting Standards No. 158. Net Unrealized Gains or Losses on Investments \$ -4,988,867. -248,560. Total \$ -5,237,427.

#### Form 990

## **Continuation Sheet for Form 990**

OMB No 1545-0047

2011

Department of the Treasury Internal Revenue Service

Employler Identification number

American Gas Association 13-0431590

Part VII | Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| Employees                 | <del></del>                                      | т —                                 |                       | -  |          |                              |        |   |   |  |
|---------------------------|--|-------------------------------------|-----------------------|----|----------|------------------------------|--------|---|---|--|
| (A)                       | (B)  | (C) Position (check all that apply) |                       |    |          |                              |        | (D)   | (E)   | <b>(F)</b>   |
| Name and Title            | Average<br>hours<br>per week                     | Individual trustee or director      | Institutional truster | _  |          | Highest compensated employee | Former | Reportable compensation from the organization (W-2/1099-MISC) | Reportable<br>compensation from<br>related organizations<br>(W-2/1099-MISC) | Estimated amount of other compensation from the organization and related organizations |
|                           |  | ď                                   | tee                   |    |          | sated                        |        |   |   |  |
| Terry D. McCallister      | 1  | <del></del>                         |                       |    |          |                              |        | · · · · · · · · · · · · · · · · · · ·                         |   |  |
| Director                  | 1_11   | X                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| David M. McClanahan       | 4 .  |                                     |                       |    |          |                              |        | _   | _   |  |
| Director                  | 1 1  | X                                   |                       |    | _        |                              |        | 0.  | 0.  | 0.   |
| James T. McManus, II      | ┦ ,  | , v                                 |                       |    |          |                              |        | 0   | 0   | 0  |
| Director                  | 1  | X                                   |                       |    | ⊢        |                              |        | 0.  | 0.  | 0.   |
| Scott Morris Director     | -  <sub>1</sub>                                  | X                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Jerry Norcia              | <del>                                     </del> | - 1                                 |                       |    |          |                              |        | 0.  |   | <u> </u>   |
| Director                  | 1 1  | x                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Pierce H. Norton, II      | <u> </u>   |                                     |                       |    |          |                              |        |   |   |  |
| Director                  | 7 1  | Х                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Denis O'Brien             |  |                                     |                       |    |          |                              |        | -   |   |  |
| Director                  | 1  | Х                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Rodney O. Powell          |  |                                     |                       |    |          |                              |        |   |   |  |
| Director                  | 1  | Х                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| John G. Russell           | _  |                                     |                       |    |          |                              |        |   |   |  |
| Director                  | 11   | X                                   | _                     |    |          |                              |        | 0.  | 0.  | 0.   |
| George A. Schreiber, Jr.  | 4 _  | l                                   | ľ                     |    |          |                              |        |   |   |  |
| Director                  | 1  | X                                   | Ш                     |    |          |                              |        | 0.  | 0.  | 0.   |
| Jeffrey W. Shaw           | 1  | X                                   |                       |    |          |                              |        | 0.  | 0.  | ^  |
| Director Thomas E. Skains | <del> </del> -                                   | <b>├</b> ^                          | H                     |    | <u> </u> |                              |        | 0.  | 0.  | 0.   |
| Director                  | $\dagger$ 1                                      | х                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Gary L. Sypolt            | <del>                                     </del> | 1                                   | Н                     |    |          |                              |        | 0.  |   | <u></u>  |
| Director                  | <b>1</b>   | х                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| John L. Walsh             | <u> </u>   |                                     |                       |    |          |                              |        |   |   |  |
| Director                  | <b>1</b> 1                                       | Х                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Craig E. White            |  |                                     |                       |    |          |                              |        |   |   |  |
| Director                  | 1  | X                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Douglas H. Yaeger         |  |                                     |                       |    |          |                              |        |   |   |  |
| Director                  | 1  | X                                   |                       |    |          |                              |        | 0.  | 0.  | 0.   |
| Dave McCurdy              |  |                                     |                       |    |          |                              |        |   |   |  |
| President & CEO           | 50   |                                     | Ш                     | Х  |          |                              |        | 839,773.  | 0.  | 278,353.   |
| Kevin B. Belford          | ٠,   |                                     |                       | ., |          |                              |        | 400 477   |   | 100 000  |
| Sr. VP & GC               | 50   | -                                   | H                     | Х  |          |                              |        | 429,477.  | 0.  | 183,382.   |
| Kevin M. Hardardt CF&AO   | ٠,   |                                     |                       | v  |          |                              |        | 262 500   | ,   | 72 000   |
| Gary W. Gardner           | 50_  | -                                   | $\vdash$              | Х  |          |                              |        | 263,599.  | 0.  | 73,080.  |
| VP & Secretary            | 50   |                                     |                       | X  |          |                              |        | 237,877.  | 0.  | 74,869.  |
| Lori S. Traweek           | +  | <del> </del>                        | $\vdash \vdash$       |    | $\vdash$ |                              |        | 231,011.  | <u> </u>  | 74,009.  |
| Sr. VP & COO              | 50   |                                     |                       | į  | Х        |                              |        | 361,568.  | 0.  | 51,692.  |
|                           |  |                                     |                       |    |          | ٠'                           |        | ===,====  |   | Form 990 Cont 2011   |

Form 990 Cont 2011

#### Form 990

## **Continuation Sheet for Form 990**

OMB No 1545-0047

2011

Department of the Treasury Internal Revenue Service

Employler Identification number

American Gas Association 13-0431590

[Pant VIII] Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| Employees                        |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|----------------------------------|------------------|---------------------------------|-----------------------|---------|--------------|------------------------------|--------|-------------------------------------|--|-----------------------------|
| (A)                              | (B)              | (C)                             |                       |         |              | -                            |        | (D)                                 | (E)                                      | (F)                         |
| Name and Title                   | Average<br>hours | Position (check all that apply) |                       |         |              |                              | -      | Reportable compensation from        | Reportable compensation from             | Estimated amount of other   |
|                                  | per week         | or d                            | Inst                  | Officer | ξ<br>ey      | 흵                            | Former | the organization<br>(W-2/1099-MISC) | related organizations<br>(W-2/1099-MISC) | compensation<br>from the    |
|                                  |                  | rect                            | E E                   | ള       | Key employee | loye                         | ner    | (11-21033-111100)                   | (11-2/1033-111130)                       | organization<br>and related |
|                                  |                  | 일                               | <u>a</u>              |         | )<br>Og      | e om                         |        |                                     |  | organizations               |
|                                  |                  | Individual trustee or director  | Institutional trustee |         | 8            | Highest compensated employee |        |                                     |  |                             |
|                                  |                  |                                 | %                     |         |              | ated                         |        |                                     |  |                             |
| Paula Gant                       |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
| Sr. VP - Policy & Planning       | 50               |                                 |                       |         | Х            |                              |        | 299,228.                            | 0.                                       | 49,305.                     |
| Christina Sames                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
| VP - Operations & Engineer       | 50               |                                 |                       |         | Х            |                              |        | 237,624.                            | 0.                                       | 56,741.                     |
| Charles H. Fritts                |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
| VP -Govt Relations               | 50               | <u> </u>                        |                       |         |              | Х                            |        | 332,443.                            | 0.                                       | 49,043.                     |
| Richard D. Shelby                |                  | ĺ                               |                       |         |              |                              |        |                                     | _  |                             |
| Sr Leg/Pol Aff Adv               | 50               |                                 |                       |         |              | Х                            |        | 304,761.                            | 0.                                       | 101,198.                    |
| Laura Sheehan                    |                  | ;                               |                       |         |              |                              |        |                                     | _  |                             |
| Sr. VP-Pub Affairs               | 50               |                                 |                       |         |              | Х                            |        | 304,280.                            | 0.                                       | 6,334.                      |
| Paul L. Wilkinson                |                  |                                 |                       |         |              | .,                           |        | 270 072                             |  | 04 470                      |
| VP-Pol. Analysis Jason K. Rogers | 50               |                                 |                       |         | -            | Х                            |        | 270,873.                            | 0.                                       | 94,478.                     |
| VP -Govt Relations               | 50               |                                 |                       |         |              | Х                            |        | 203,605.                            | 0.                                       | 46 506                      |
| David N. Parker                  | 30               | -                               |                       |         |              | Λ                            |        | 203, 603.                           | U.                                       | 46,596.                     |
| President/CEO                    |                  |                                 |                       |         |              |                              | x      | 222,589.                            | 0.                                       | 0.                          |
| Roger B. Cooper                  |                  |                                 |                       |         |              |                              |        | 222,303.                            |  |                             |
| Exec. VP - Pol. & Planning       |                  | ;                               |                       |         |              |                              | x      | 166,654.                            | 0.                                       | 0.                          |
|                                  |                  |                                 |                       | _       |              |                              |        | 2007 00 11                          |  | <u> </u>                    |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        | -                                   |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  | <del></del>                 |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  | _                |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       | _       | <u> </u>     |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              | -      |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 | _                     | _       |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |
|                                  |                  |                                 |                       |         |              |                              |        |                                     |  |                             |